



Addendum No. 1
Azure Sentinel Engineer Resource
Project No. K23-0004-29

04/15/2022

The purpose of this addendum is to amend and clarify certain portions of the above-referenced solicitation with all prospective bidders/offerors.

Clarifications:

- C1.** Delete: Closing Date & Time: 04/18/2022 at 4:30 PM EST
Replace with: Closing Date & Time: 04/25/2022 at 4:30 PM EST
- C2.** Delete: Section II.O.4.d.1
Replace with: \$5,000,000 per occurrence for any service offering hosted by the Successful Offeror.
- C3.** Delete: Section IV.C.i.
- C4.** Add: Section 5.D.2.3 - The AOC may require any Offeror to furnish additional information regarding past performance, financial capacity, technical expertise, or other qualifications bearing on the performance of the contract, and reserves the right to consider any information otherwise available, or to make such additional investigations as it deems necessary to confirm the Offeror is reasonably susceptible of being selected for award.

Questions:

- Q1.** Will the AOC accept equivalent experience if a proposed resource does not have a bachelor's degree?
A1. No.
- Q2.** It was noted in the RFP that "failure to attend the Pre-proposal Conference will be taken into consideration as part of the evaluation of an Offeror's good faith effort if there is a waiver request." We joined a few minutes after the start, however, would this still be held against us as we are an MBE and are very motivated to submit a response?
A2. Section II.D.2 states "If the solicitation includes an MBE or VSBE goal, failure to attend the Pre-proposal Conference will be taken into consideration as part of the evaluation of an Offeror's good faith effort if there is a waiver request." This solicitation does not include an MBE or VSBE goal. Proposals will be evaluated based on the criteria outlined in Section V.
- Q3.** Up to this point, what has been deployed in Azure? Log Analytics Workspace, Sentinel, Data Connectors?
A3. Azure Sentinel is up and running, some data connectors are in place. Nothing else has been setup.
- Q4.** How many Azure Tenants will be monitored by Sentinel? If more than one, has Azure Lighthouse been implemented?
A4. One (1) Tenant will be monitored by Sentinel. Azure lighthouse is not in use.
- Q5.** Is this a new initiative? If not, please provide the names of the current contractor(s) providing the services.
A5. Yes, this is a new initiative.
- Q6.** Can you please let us know the previous spending of this contract?
A6. There are no previous contracts for these services.
- Q7.** Are there any pain points or issues with the current contractor(s)?
A7. See Question Q6 in Addendum No.1.

- Q8.** Please confirm the anticipated number of awards.
A8. See Section II.C.
- Q9.** Since the Successful Offeror's resource will be performing their duties behind AOC firewalls, will the AOC consider removing the "Cyber Security Insurance" requirement in Section II.O.4.d? Or at least reduce the limit to \$5,000,000?
A9. See Clarification C1 in Addendum No.1.
- Q10.** Is it mandatory to submit a copy of any degree and/or certificate for each proposed resource?
A10. See Section IV.C.2.f.2.
- Q11.** Is there any preference for the Maryland based resource(s) or Offerors? Also, confirm the expected visa status for the resource(s).
A11. There is no preference for Maryland based resources or vendors. However, please note that remote work is not available for this position. The AOC does not provide sponsorship.
- Q12.** Please confirm the start date of the project.
A12. The AOC anticipates a start date on or around July 1, 2022.
- Q13.** What is the budget allocated for this contract?
A13. The AOC does not share budgetary information.
- Q14.** Will the work be performed entirely on site or is there a possibility for remote operations and performance?
A14. See Section III.F.2.
- Q15.** Can the submission be made through eMMA or via email?
A15. No. See Key Information Summary Sheet and Section II.F.3.
- Q16.** What is the place of performance of the candidate?
A16. See Section III.F.
- Q17.** Is there any mandatory subcontracting requirement for this contract? If yes, is there any specific goal for the subcontracting?
A17. No.
- Q18.** What is the total number of resources who are currently working on this project? Please let us know their position name and hourly rate.
A18. There are currently no contractors working on this project
- Q19.** Considering the current COVID-19 pandemic situation, if the proposed resources are not available at the time of award, will the AOC allow us to provide replacement resources with similar or more skill sets?
A19. See Section I.U.4.
- Q20.** Are hourly rate ranges acceptable for proposed resources?
A20. All pricing information shall be submitted on Attachment E, in the format indicated. See Section IV.D.
- Q21.** Do Offerors need to submit the actual resumes for proposed resources, or can we submit the sample resumes?
A21. Each Offeror may propose one (1) resource and include a resume for that specific resource.
- Q22.** How many people are currently working onsite and offsite?
A22. JIS currently has an Information Security Manager and two (2) Systems Analysts working onsite who will be working directly with the Successful Offeror.

Q23. Will you please provide the list of holidays?

A23. A list of Maryland Judiciary Holidays can be found at <https://mdcourts.gov/administration/holidays>.

Q24. Are there any mandated paid time off days, vacations, etc.?

A24. No.

Q25. As financial reports are company confidential information, can Offerors submit them via separate secured email, or do Offerors need to submit them along with their proposal?

A25. See Clarification C3 in Addendum No.1.

All addenda will be incorporated into the final contract documents and will be binding on all bidders/offerors responding to this solicitation. Each bidder/offeror submitting a bid/proposal must acknowledge receipt of all addenda by completing and forwarding Attachment H (included in bid/proposal package) with the bid/proposal response; failure to acknowledge addenda may result in the bid/proposal rejection.

If you have any questions regarding this addendum, please contact me at (410) 260-2557 or email me at nia.graves@mdcourts.gov.

Nia Graves

Nia Graves
Procurement Officer

