

# STATE OF MARYLAND ADMINISTRATIVE OFFICE OF THE COURTS PROCUREMENT, CONTRACT AND GRANT ADMINISTRATION 187 HARRY S. TRUMAN PARKWAY **ANNAPOLIS, MD 21401**

## REQUEST FOR PROPOSALS (RFP)

#### **FOR**

## MDJUD MASTER CONTRACT FOR GRAPHIC DESIGN SERVICES

PROJECT: K21-0055-26O

**ISSUED: MARCH 22, 2021** 

Sole point of contact for this solicitation is the Procurement Officer. Offerors are specifically directed NOT to contact any other Judiciary personnel or its contracted consultants for meetings, conferences, or discussions that are specifically related to this RFP at any time prior to any award and execution of a contract. Unauthorized contact with any Judiciary personnel or the Judiciary's contracted consultants may be cause for rejection of the Offeror's proposal.

Minority Business Enterprises (MBEs) and Veteran-Owned Small Business Enterprises are encouraged to respond to this Request for Proposals.

> **Procurement, Contract and Grant Administration** http://www.mdcourts.gov

# THE JUDICIARY NOTICE TO OFFERORS/CONTRACTORS

To help us improve the quality of Judiciary solicitations, and to make our procurement process more responsive and business friendly, we ask that you take a few minutes and provide comments and suggestions regarding the enclosed solicitation. Please return your comments with your proposals. If you have chosen not to propose on this Contract, please e-mail this completed form to sejal.lakhawala@mdcourts.gov

Title: MJUD MASTER CONTRACT FOR GRAPHIC DESIGN SERVICES Project No: K21-0055-26O

1.	If you	have responded with a "no bid", please indicate the reason(s) below:
	( )	Other commitments preclude our participation at this time.
	( )	The subject of the solicitation is not something we ordinarily provide.
	( )	We are inexperienced in the work/commodities required.
	( )	Specifications are unclear, too restrictive, etc. (Explain in REMARKS section.)
	( )	The scope of work is beyond our present capacity.
	()	Doing business with Maryland Government is simply too complicated. (Explain in REMARKS section.)
	( )	We cannot be competitive. (Explain in REMARKS section.)
	( )	Time allotted for completion of the proposals is insufficient.
	( )	Start-up time is insufficient.
	( )	Insurance requirements are restrictive. (Explain in REMARKS section.)
	( )	Proposals requirements (other than specifications) are unreasonable or too risky.
		(Explain in REMARKS section.)
	( )	MBE requirements. (Explain in REMARKS section.).
	( )	Prior Judiciary contract experience was unprofitable or otherwise unsatisfactory. (Explain in REMARKS section.)
	( )	Payment schedule too slow.
	Other	·
	•	have submitted a proposal, but wish to offer suggestions or express concerns, please arks section below. (Use reverse side or attach additional pages as needed.)
Offe	ror Nam	e:
Cont	act Perso	on: Phone ()
Addı	ess:	

#### KEY INFORMATION SUMMARY SHEET

#### MARYLAND JUDICIARY

#### **Request for Proposals**

#### MDJUD MASTER CONTRACT FOR GRAPHIC DESIGN SERVICES

PROJECT # K21-0055-26O

RFP Issue Date: March 22, 2021

**RFP Issuing Office:** Procurement, Contract and Grant Administration

Procurement Officer: Sejal Lakhawala

Maryland Judiciary, Administrative Office of the Court

Department of Procurement, Contract & Grant Administration

187 Harry S. Truman Parkway

Annapolis, MD 21401 Phone: 410-260-1265

Email: sejal.lakhawala@mdcourts.gov

Proposals must be sent to: Sejal Lakhawala

Maryland Judiciary, Administrative Office of the Court

**Department of Procurement, Contract & Grant Administration** 

187 Harry S. Truman Parkway

Annapolis, MD 21401 Phone: 410-260-1265

Email: sejal.lakhawala@mdcourts.gov

Pre -Proposal Conference April 06, 2021 at 11:00 AM

Microsoft Teams meeting

Join on your computer or mobile app

Click here to join the meeting

Or call in (audio only)

+1 443-833-0155,812343465# United States, Baltimore

Phone Conference ID: 812 343 465#

**Question Submission** 

**Deadline:** 

April 12, 2021 by 2:00 P.M

Closing Date and Time: April 19, 2021 by 2:00 PM.

# A. TABLE OF CONTENTS

## SECTION 1 - GENERAL INFORMATION 6

1.1	SUMMARY STATEMENT	
1.2	ABBREVIATIONS AND DEFINITIONS	
1.3	CONTRACT TYPE	
1.4	CONTRACT DURATION	
1.5	PROCUREMENT OFFICER	7
1.6	AOC CONTRACT MANAGER	7
1.7	Pre-Proposal Conference	
1.8	QUESTIONS	
1.9	PROPOSAL DUE (CLOSING) DATE	8
1.10	DURATION OF OFFER	
1.11	REVISIONS TO THE RFP	8
1.12	CANCELLATIONS	
1.13	ORAL PRESENTATIONS/DISCUSSIONS	
1.14	Incurred Expenses	
1.15	ECONOMY OF PREPARATION	
1.16	Protests/Disputes	
1.17	MULTIPLE OR ALTERNATE PROPOSALS	
1.18	PUBLIC ACCESS TO JUDICIAL RECORDS	
1.19	OFFEROR RESPONSIBILITIES	
1.20	MANDATORY CONTRACTUAL TERMS	
1.21	Proposal Affidavit	
1.22	CONTRACT AFFIDAVIT	
1.23	MINORITY BUSINESS ENTERPRISES	
1.24	Arrearages	
1.25	PROCUREMENT METHOD	
1.26	VERIFICATION OF REGISTRATION AND TAX PAYMENT	
1.27	PAYMENTS BY ELECTRONIC FUNDS TRANSFER	
1.28	Non-Disclosure Agreement	12
SECTIO	ON 2 – STATEMENT OF WORK 13	
2.1	Purpose & Summary	13
2.2	Offeror Submittal Requirements.	
2.3	STATEMENT OF WORK/DELIVERABLES	
2.4	REQUIRED POLICIES, GUIDELINES, AND METHODOLOGIES	
2.5	CONTRACTOR SECURITY REQUIREMENTS	
2.6	ACCESS AND BACKGROUND CHECKS	
2.7	Insurance	
SECTION	ON 3 – PROPOSAL FORMAT 19	
		10
3.1 3.2	TWO-PART SUBMISSION	
3.2 3.3	PROPOSALS	
	SUBMISSION	
3.4 3.5	VOLUME I – TECHNICAL PROPOSAL VOLUME II - FINANCIAL PROPOSAL	
		21
	ON 4 – EVALUATION CRITERIA AND SELECTION PROCEDURE 22	
4.1	EVALUATION CRITERIA	
4.2	TECHNICAL CRITERIA	
4.3	FINANCIAL CRITERIA	
4.4	SELECTION PROCESS AND PROCEDURES	23

# ATTACHMENTS 24

ATTACHMENT A – STANDARD CONTRACT AGREEMENT	25
ATTACHMENT B - PROPOSAL AFFIDAVIT (AUTHORIZED REPRESENTATIVE AND AFFIANT)	36
ATTACHMENT C – CONTRACT AFFIDAVIT	
ATTACHMENT E - PRICE PROPOSAL FORM	43
ATTACHMENT F- NON-DISCLOSURE AGREEMENT	44
ATTACHMENT G - CONTRACTOR BACKGROUND CHECK NOTICE	47
ATTACHMENT H - ATTACHMENT H-3: OFFEROR ACKNOWLEDGEMENT OF PORFP	48
ATTACHMENT I – ATTACHEMENT D: MBE FORMS	49
ATTACHMENT J – ATTACHMENT E-VSBE FORMS	74
ATTACHMENT K – PORFP SAMPLE	80

#### **SECTION 1 - GENERAL INFORMATION**

## 1.1 Summary Statement

The Administrative Office of the Courts (AOC) is issuing this Request for Proposals (RFP) to procure graphic design services, as needed, for a variety of Judiciary projects. The scope of work will include the graphic design services for all types of projects, including graphic design branding initiatives, reports, catalogs, brochures, flyers, banners, fact sheets/ information sheets, print and digital advertisements, e-newsletters, original artwork and logos, presentations, certificates, website or intranet site graphics, event planning items such as invitations, or other similar projects for which graphics design services are needed. The graphic design services may include infographics, where text and numeric or other information is graphically illustrated to convey complex information into a format that is easy to read and understand for the public.

The Master Contracts resulting from this RFP will provide the AOC with the flexibility of obtaining graphic design services quickly and efficiently by issuing Purchase Order Request for Proposals (PORFPs) specific to their needs.

The Maryland Judiciary will provide design consent forms for all graphics appearing in Maryland Judiciary publications.

#### 1.2 Abbreviations and Definitions

For this RFP, the following abbreviations or terms have the meanings indicated below:

- a. Contract The Contract attached to this RFP as Attachment A
- b. Contractor The selected Offeror
- c. Local Time Time in the Eastern Time Zone
- d. MBE Minority Business Enterprise currently so certified by the Maryland State Department of Transportation.
- e. Offeror An entity that submits a proposal in response to this RFP
- f. Procurement Officer The Judiciary representative responsible for this RFP, for the determination of contract scope issues, and the only Judiciary representative who can authorize changes to the contract
- g. RFP Request for Proposals for **K21-0055-26O** dated **March 22, 2021** including all amendments.
- h. AOC Contract Manager—The Judiciary representative that serves as the technical manager for the resulting contract. The AOC Contract Manager monitors the daily activities of the contract and provides technical guidance to the Contractor.
- i. Judiciary business hours -8:00 a.m. -5:00 p.m. Monday Friday (excluding State holidays and any other days closed by order of the Chief Judge of the Court of Appeals.)

## 1.3 Contract Type

The Master Contract shall be an Indefinite Delivery Indefinite Quantity (IDIQ) with Fixed Price (FP) and/or Time & Material (T&M) Purchase Orders.

#### 1.4 Contract Duration

The contract resulting from this RFP shall begin with Contract execution and extend for a base period of three (3) years. The AOC shall have the sole right to exercise up to two (2) one-year renewal options at its discretion.

#### 1.5 Procurement Officer

The sole point of contact in the Judiciary for purposes of this RFP prior to the award of any contract is the Procurement Officer identified below:

Sejal Lakhawala 187 Harry S. Truman Parkway Annapolis, MD 21401 Phone: 410-260-1265

Email: sejal.lakhawala@mdcourts.gov

The Maryland Judiciary may change the Procurement Officer at any time by written notice to the Contractor.

## 1.6 AOC Contract Manager

#### **Terri Charles**

The Maryland Judiciary may change the AOC Contract Manager at any time by written notice to the Contractor.

## 1.7 Pre-Proposal Conference

A Pre-Proposal Conference will be held on **April 6**, **2021 beginning at 11:00 A.M.**, **through Microsoft Teams**, as below;

Microsoft Teams meeting

Join on your computer or mobile app

Click here to join the meeting

Or call in (audio only)

+1 443-833-0155,812343465# United States, Baltimore

Phone Conference ID: 812 343 465#

Attendance at the Conference is **encouraged** in order to facilitate better preparation of proposals. In order to assure adequate accommodations and attendance, please e-mail the Conference Response Form to the attention of the Procurement Officer no later than **April 1, 2021 by 2:00 p.m.** The Conference Response Form is included as Attachment **D** to this RFP.

As promptly as feasible subsequent to the Conference, all questions and answers known at that time will be posted to the Judiciary's Procurement website and eMaryland Marketplace Advantage.

## 1.8 Questions

- 1.8.1 The Procurement Officer shall accept written questions from prospective Offerors. Please submit all questions to the Procurement Officer by e-mail.
- 1.8.2 Based on the availability of time to research, the Procurement Officer shall communicate a timely answer during the pre-proposal conference. Answers to all substantive questions that are not clearly specific only to the requestor will be posted on the Judiciary's procurement website and eMaryland Marketplace Advantage.
- 1.8.3 All questions are due to the Procurement Officer no later than 2:00pm (local time) on April 12, 2021.

## 1.9 Proposal Due (Closing) Date

One original and 5 copies of each submission's proposal (technical and financial) must be received by the Procurement Officer no later than 2:00 PM (local time) on April 19, 2021 to be considered. An electronic version of the Technical Proposal must be enclosed with the technical proposal. An electronic version of the Financial Proposal must be enclosed with the original Financial Proposal. All electronic versions must be labeled with the RFP title, RFP number, and Offeror name and packaged with the original copy of the appropriate proposal (technical or financial).

Requests for extension of this date or time will not be granted. Offerors mailing proposals should allow enough mail delivery time to ensure timely receipt by the Procurement Officer. Proposals received by the Procurement Officer after the due date will not be considered.

Proposals may not be submitted by e-mail or facsimile.

#### 1.10 Duration of Offer

Proposals submitted in response to this RFP are irrevocable for 180 days following: (1) the closing date of proposals or (2) Best and Final Offers (BAFOs), if requested. This period may be extended at the Procurement Officer's request only with the Offeror's written agreement.

#### 1.11 Revisions to the RFP

If it becomes necessary to revise this RFP before the due date for proposals, amendments will be posted on the Judiciary's Procurements webpage and on eMaryland Marketplace Advantage.

Amendments made after the due date for proposals will be sent only to those Offerors who submitted a timely proposal.

Acknowledgment of the receipt of all amendments to this RFP issued before the proposal due date must accompany the Offeror's proposal in the Transmittal Letter accompanying the Technical Proposal submittal. Acknowledgement of the receipt of amendments to the RFP issued after the proposal due date shall be in the manner specified in the amendment notice. Failure to acknowledge receipt of amendments does not relieve the Offeror from complying with all terms of any such amendment.

#### 1.12 Cancellations

The Judiciary reserves the right to cancel this RFP; accept or reject any and all proposals, in whole or in part, received in response to this RFP, waive or permit cure of minor irregularities' and conduct discussions with all qualified or potentially qualified Offerors in any manner necessary to serve the best interests of the Judiciary. The Judiciary also reserves the right, in its sole discretion, to award a Contract based upon the written proposals received without prior discussions or negotiations.

#### 1.13 Oral Presentations/Discussions

Offerors may be asked to participate in oral presentations to expand on their proposal. The AOC expects to schedule those no later than two weeks after proposal receipt. The Procurement Officer will notify selected Offerors of the time and location.

Significant representations made by an Offeror during the oral presentation shall be submitted in writing. All such representations will become part of the Offeror's proposal and are binding if the Contract is awarded.

## 1.14 Incurred Expenses

The Judiciary will not be responsible for any costs incurred by an Offeror in preparing and submitting a proposal, in making an oral presentation, in providing a demonstration, or in performing any other activities relative to this solicitation.

## 1.15 Economy of Preparation

Proposals should be prepared simply and economically, providing a straightforward, concise description of the Offeror's proposals to meet the requirements of this RFP.

#### 1.16 Protests/Disputes

Any protest or dispute related respectively to this solicitation or the resulting Contract shall be subject to the provisions of the Judiciary's Procurement Policy.

#### 1.17 Multiple or Alternate Proposals

Neither multiple nor alternate proposals will be accepted.

#### 1.18 Public Access to Judicial Records

An Offeror shall give specific attention to the clear identification of those portions of its proposal that it considers confidential, proprietary commercial information or trade secrets, and provide justification why such materials, upon request, should not be disclosed by the Judiciary under Title 16, Chapter 900 of the Maryland Rules.

Offerors are advised that, upon request for this information from a third party, the Procurement Officer is required to make an independent determination whether the information can be disclosed. Information which is claimed to be confidential is to be placed after the Title Page and before the Table of Contents in the Technical Proposal and, if applicable, in the Financial Proposal.

## 1.19 Offeror Responsibilities

The selected Offeror shall be responsible for all products and services required by this RFP. All subcontractors must be identified and a complete description of their role relative to the proposals must be included in the Offeror's proposals. Additional information regarding MBE subcontractors is provided under paragraph 1.23 below. If an Offeror that seeks to perform or provide the services required by this RFP is the subsidiary of another entity, all information submitted by the Offeror, such as but not limited to, references and financial reports, shall pertain exclusively to the Offeror, unless the parent organization will guarantee the performance of the subsidiary. If applicable, the Offeror's proposal must contain an explicit statement that the parent organization consents to the terms of the RFP and will guarantee the performance of the subsidiary.

## 1.20 Mandatory Contractual Terms

By submitting an offer in response to this RFP, an Offeror, if selected for award, shall be deemed to have accepted the terms of the Contract, attached as Attachment A. Any exceptions to the terms and conditions of the Contract must be clearly identified in the Executive Summary of the Technical Proposal. A proposal that takes exception to these terms may be rejected and therefore determined to be not reasonably susceptible of being selected for award.

## 1.21 Proposal Affidavit

A proposal submitted by an Offeror must be accompanied by a completed Bid/Proposal Affidavit. A copy of this Affidavit is included as Attachment B of this RFP.

#### 1.22 Contract Affidavit

All Offerors are advised that if a Contract is awarded as a result of this solicitation, the successful Offeror will be required to complete a Contract Affidavit. A copy of this Affidavit is included for informational purposes as Attachment C of this RFP. This Affidavit must be provided within five (5) business days of notification of proposed Contract award.

## 1.23 Minority Business Enterprises

The Judiciary shall assess the potential for an MBE and/or VSBE subcontractor participation goal for each PORFP, estimated to be \$100,000 or above, issued under this Master Contract, and shall set a goal, if appropriate.

Each Offeror shall complete, sign and submit the Judiciary Offeror Acknowledgment of PORFP MBE/VSBE Participation Commitment Form (Attachment H-3) at the time it submits its response to this RFP.

Failure to complete, sign, and submit the Judiciary Offeror Acknowledgment of PORFP MBE/VSBE Participation Commitment Form (Attachment H-3) may result in the AOC's rejection of the Offeror's Proposal.

Following award of a master contract, each subcontractor named by the Master Contractor as part of any subsequent PORFP response must be an MBE certified by the Maryland State Department of Transportation or a VSBE designated as such in eMaryland Marketplace Advantage (eMMA).

The Master Contractor, when submitting a PORFP with an MBE/VSBE participation goal, must complete, sign and submit as appropriate:

- Attachment D: MBE Utilization and Fair Solicitation Affidavit & MBE Participation Schedule
- Attachment E: VSBE Utilization Affidavit and Prime/Subcontractor Participation Schedule

Failure of the Master Contractor to complete, sign, and submit all required MBE/VSBE documentation at the time it submits its response to a PORFP will result in the AOC's rejection of the Master Contractor's response to the PORFP.

A current directory of MBEs is available through the Maryland State Department of Transportation, Office of Minority Business Enterprise website located at: https://mbe.mdot.maryland.gov/directory/

A current directory of VSBEs is available through eMaryland Marketplace Advantage (eMMA) website located at: <a href="https://emma.maryland.gov/page.aspx/en/sup/supplier\_public\_browse">https://emma.maryland.gov/page.aspx/en/sup/supplier\_public\_browse</a>

## 1.24 Arrearages

By submitting a response to this solicitation, each Offeror represents that it is not in arrears in the payment of any obligations due and owing the State, including the payment of taxes and employee benefits, and that it shall not become so in arrears during the term of the Contract if selected for Contract award.

#### 1.25 Procurement Method

The Contract resulting from this RFP will be awarded in accordance with the competitive sealed proposals process.

## 1.26 Verification of Registration and Tax Payment

Before a corporation can do business in the State, it must be registered with the Department of Assessments and Taxation, State Office Building, Room 803, 301 West Preston Street, Baltimore, Maryland 21201. It is strongly recommended that any potential Offerors complete the registration prior to the due date for receipt of proposals. An Offeror's failure to complete the registration with the Department of Assessments and Taxation may disqualify an otherwise successful Offeror from final consideration and recommendation for Contract award.

## 1.27 Payments by Electronic Funds Transfer

By submitting a response to this solicitation, the Offeror agrees to accept payments by electronic funds transfer unless the State Comptroller's Office grants an exemption. The selected Offeror shall register using the COT/GAD X-10 Vendor Electronic Funds (EFT) Registration Request Form. Any request for exemption must be submitted to the State Comptroller's Office for approval at the address specified on the COT/GAD X-10 form and must include the business identification information as stated on the form and include the reason for the exemption. The COT/GAC X-10 form can be downloaded at: http://compnet.comp.state.md.us/gad/pdf/GADX-10.pdf

## 1.28 Non-Disclosure Agreement

All Offerors are advised that if a contract is awarded as a result of this RFP, the successful Offeror shall be required to complete a Non-Disclosure Agreement. A copy of this Agreement is included for informational purposes as Attachment F of this RFP. This signed Agreement must be provided with the Offeror's signed contract.

#### THE BALANCE OF THIS PAGE INTENTIONALLY LEFT BLANK

#### SECTION 2 – STATEMENT OF WORK

## 2.1 Purpose & Summary

The Administrative Office of the Courts (AOC) is issuing this Request for Proposals (RFP) to procure graphic design services, as needed, for a variety of Judiciary projects. The projects include, but are not limited to, graphic design branding initiatives, reports, catalogs, brochures, flyers, banners, fact sheets/ information sheets, print and digital advertisements, e-newsletters, original artwork and logos, presentations, certificates, website or intranet site graphics, event planning items such as invitations, or other similar projects for which graphics design services are needed. The graphic design services may also include infographics, where text and numeric or other information is graphically illustrated to convey complex information into a format that is easy to read and understand for the public.

The Master Contracts resulting from this RFP will provide the AOC with the flexibility of obtaining graphic design services quickly and efficiently by issuing Purchase Order Request for Proposals (PORFPs) specific to their needs.

The AOC intends to award Master Contracts to an unlimited number of qualified and responsible Offerors whose proposal conforms to the specifications of the RFP.

The Maryland Judiciary will provide design consent forms for all graphics appearing in Maryland Judiciary publications.

# 2.2 Offeror Submittal Requirements

In addition to the submission requirements is Section 3 of this RFP, the Offeror shall submit the following with their proposal in order to be considered:

2.2.1 Offerors shall submit a minimum of three (3) design samples. Examples include brochures; an annual report or other report or publication; a newsletter or e-newsletter; a fact sheet; a poster; an advertisement. Ideally, samples will represent collateral specifically created for a marketing campaign, special event, etc., for an organization.

## 2.3 Statement of Work/Deliverables

- 2.3.1 The Contractor shall serve as the lead graphic designer and graphic design project manager for the specific project and suggest graphic design project specifications for printing, if needed, including project size, paper, materials, and delivery option.
- 2.3.2 The Contractor shall suggest plain language copy edits for clarity and proofread the designed item for alignment of graphics, text, and tone.
- 2.3.3 The Contractor shall be able to allow for at least three revisions and professional knowledge of the production of digital and offset print jobs.
- 2.3.4 The Contractor shall have professional knowledge of digital technical skills such as typography, pantone color matching, and fonts.

2.3.5 The Contractor shall be familiar with the Americans with Disabilities Act mandates for readability for low vision users.

## 2.4 Required Policies, Guidelines, and Methodologies

The Contractor shall be required to comply with all applicable laws, regulations, policies, standards and guidelines affecting information technology projects, which may be created or changed periodically by the State of Maryland. The Contractor shall adhere to and remain abreast of current, new, and revised laws, regulations, policies, standards and guidelines affecting project execution. These may include, but are not limited to:

- i. System Development Life Cycle (SDLC) methodology and framework based on best practices and industry standards, such as the incremental waterfall methodology, and the agile software development framework.
- ii. The Administrative Office of the Courts Judicial Information Systems Security Policy.

## 2.5 Contractor Security Requirements

Compliance with Judiciary Policies-

- A. The Contractor, and all contractor and subcontractor personnel assigned to the Contract (contractor personnel), shall comply with all applicable Judiciary policies and procedures, as provided by the AOC Contract Manager, for the duration of the contract.
- B. The Contractor must also comply with all federal and state laws, regulations, and policies, including, but not limited to the Family Medical Leave Act and the Americans with Disabilities Act as it relates to its contract with the AOC.
- C. This includes but is not limited to the following policies: The Accommodations of Disabilities, Prohibiting Discrimination, Harassment, and Retaliation, Religious Accommodation, and the JIS Information Security Policy.
- D. The JIS Security Policy closely aligns with guidelines published by the National Institute of Standards and Technology. The Policy is available online at: http://www.mdcourts.gov/procurement/index.html

The Judiciary reserves the right to monitor all applicable computer and electronic equipment usage for compliance with its policies.

## 2.6 Access and Background Checks-

- A. Site visits to any Judiciary location by contractor personnel must be coordinated by Judiciary staff with the designated site personnel in advance of any visit.
- B. Any contractor personnel working at Judiciary locations, or on Judiciary systems or projects, or who have access to Judiciary or State criminal data or systems, must be approved in writing by the Procurement Officer prior to beginning work.

- C. All contractor personnel working at Judiciary locations, or on Judiciary systems or projects, or who have access to Judiciary or State criminal data or systems, must have a Judiciary approved criminal background check prior to beginning work with the Judiciary, and may be subject to rejection because of the background check.
- D. All contractor personnel assigned to work at Judiciary locations shall be required to obtain a Judiciary security identification badge prior to beginning work, and annually thereafter. The contractor is responsible for any fees that may be incurred for initial issuance of the badge and for any replacement.
- E. The badge shall always be displayed while on Judiciary premises. To verify identity, the contractor personnel shall be prepared to provide photo identification upon request by a Judiciary official.
- F. The contractor personnel are required to immediately notify the AOC Contract Manager, the Administrative Official of the respective department or office or the AOC Contract Manager, if their badge is lost or stolen.
- G. The Contractor shall obtain a Criminal Justice Information System (CJIS) State and Federal criminal background check, including fingerprinting, for each employee performing services under the Contract. An approved CJIS State criminal background check shall be completed prior to the Contractor personnel providing services on this Contract. The Maryland Judiciary reserves the right to refuse to allow any contractor personnel to work on Judiciary premises, systems, property or contracts, based upon criminal records.
- H. The contractor personnel must notify the AOC Contract Manager, the Administrative Official of the respective department or office, within one (1) business day, if any personnel have been arrested, indicted, served with a criminal summons, named in a peace or protective order, or named as a defendant in any civil case. The contractor personnel are also required to provide regular updated information regarding the status of any of these actions.
- I. The AOC Contract Manager, in conjunction with the Deputy Director of Security Administration and the Procurement Officer, may impose restrictive conditions in response to prior criminal convictions, pending criminal charges, or a violation of Judiciary procedures, including removal from the contract, and/or restricted access to Judiciary locations or systems.
- J. In the event of a security incident or suspected security incident, the contractor personnel shall immediately notify the Judiciary personnel as follows:
- K. The contractor personnel shall cooperate fully in all security incident investigations.
- L. During the contract, if necessary, for the delivery of goods and services, the Contractor may be provided a Judiciary asset in the form of a cell phone, laptop, or other electronic device. All Judiciary devices are the property of the Judiciary and must be returned in working, acceptable condition at the contract's conclusion. If said devices are not in working

acceptable conditions, Contractor may be responsible for the cost of said device(s). Any and all devices must be regularly updated as specified by the manufacturer and JIS and must adhere to all confidentiality guidelines as provided by JIS, the AOC, and the JIS Project Manager.

- L. If the AOC determines that there is cause for the Contractor's work to be suspended, the Contractor shall take the following steps:
- a. Immediately cease to represent itself as providing services to the AOC; and
- b. Deliver to the AOC: (a) a report describing the current state of the Deliverables provided by the Contractor under this Agreement and any applicable Statements of Work outstanding as of the date of termination; (b) all AOC Confidential information in its possession, or at AOC's option, destroy all such AOC Confidential information; and (c) all work product to the AOC within seven (7) business days as of the date of termination. Work product includes, but is not limited to, works for hire and materials as described in §29.3.
- c. Contractor is responsible for all AOC assets (including but not limited to, laptops, tablets, computers, cell phones, other portable electronic devices, accessories, and peripherals, etc.), that have been provided to the Contractor at the AOC's cost. All AOC issued assets are required to be surrendered to the AOC within five (5) business days of the termination of services. Assets will be subject to evaluation and can include normal and expected wear and tear but must be functional and operable. Assets that do not meet this condition may be subject to additional charge to the Contractor. Contractor shall be liable to the AOC for all assets not surrendered.

#### 2.7 Insurance

A. The Contractor shall always during the term of the Contract maintain, in full force and effect, the policies of insurance required by this Section. Evidence that the required insurance coverage has been obtained may be provided by Certificates of Insurance duly issued and certified by the insurance company or companies furnishing such insurance. Such evidence of insurance must be delivered to the AOC Office of Procurement before the actual implementation of the Agreement.

B. All insurance policies shall be endorsed to provide that the insurance carrier will be responsible for providing immediate and positive notice to the AOC in the event of cancellation or restriction of the insurance policy by either the insurance carrier or the Contractor, at least sixty (60) days prior to any such cancellation or restriction. All insurance policies shall name as an additional insured the Administrative Office of the Courts and the Maryland Judiciary.

C. The requiring of any and all insurance as set forth in this RFP, or elsewhere, shall be in addition to and not in any way in substitution for all the other protection provided under the Contract for acceptance and/or approval of any insurance by the Procurement Officer, shall be construed as relieving or excusing the Contractor from

any liability or obligation imposed upon it by the provisions of the Contract. The limits required below may be satisfied by either individual policies or a combination of individual policies and an umbrella policy:

- i. The Contractor shall maintain Worker's Compensation insurance as required by the laws of the State of Maryland and including Employer's Liability coverage with a minimum limit of \$500,000 for each accident; \$500,000 for each disease for each employee; and \$500,000 for each disease per the policy limit.
- ii. Occurrence forms of comprehensive general liability insurance covering the full scope of this agreement with limits not less than \$1,000,000 per occurrence and \$2,000,000 aggregate for personal or bodily injuries and \$1,000,000 per occurrence and aggregate for property damage. A combined single limit per occurrence of \$2,000,000 is acceptable. All policies issued shall include permission for partial or total occupancy of the premises by or for the Administrative Office of the Courts within the scope of this Contract. Such insurance shall include but shall not be limited to, the following:
- iii. Comprehensive general liability insurance including a comprehensive broad form endorsement and covering: a) all premises-operations, b) completed operations, c) independent Contractors, d) liability assumed by oral or written contract or agreement, including this contract, e) additional interests of employees, f) notice of occurrence, g) knowledge of occurrence by specified official, h) unintentional errors and omissions, i) incidental (contingent) medical malpractice, j) extended definition of bodily injury, k) personal injury coverage (hazards A and B) with no exclusions for liability assumed contractually or injury sustained by employees of Contractor, l) broad form coverage for damage to property of the Administrative Office of the Courts, as well as other third parties resulting from completion of the Contractor's services.
- iv. Comprehensive business automobile liability insurance covering use of any motor vehicle to be used in conjunction with this contract, including hired automobiles and non-owned automobiles.
- v. Comprehensive Automobile Liability (if applicable):

Limit of Liability - \$1,000,000 Bodily Injury \$1,000,000 Property Damage

The Contractor shall maintain Automobile and/or Commercial Truck Insurance (including owned, leased, hired, and non-owned vehicles) as appropriate with Liability, Collision, and PIP limits no less than those required by the State where the vehicle(s) is registered, but in no case less than those required by the State of Maryland. In addition to owned

automobiles, the coverage shall include hired automobiles and non-owned automobiles with the same limits of liability.

Cyber Security / Data Breach Insurance – (For any service offering hosted by the Contractor) ten million dollars (\$10,000,000) per occurrence. The coverage must be valid in all locations where work is performed and/or data or other information concerning the State's claimants and/or employers is processed or stored.

- D. The insurance required under sub-paragraphs (A), (B), (C) above shall provide adequate protection for the Contractor against claims which may arise from the Contract, whether such claims arise from operations performed by the Contractor or by anyone directly or indirectly employed by him, and against any special hazards which may be encountered in the performance of the Contract. In addition, all policies required must not exclude coverage for equipment while rented to others.
- E. If any of the work under the Contract is subcontracted, the Contractor shall require any subcontractors to obtain and maintain comparable levels of coverage and shall provide the Procurement Officer with the same documentation as is required of the Contractor.

## THE BALANCE OF THIS PAGE INTENTIONALLY LEFT BLANK

#### **SECTION 3 – PROPOSAL FORMAT**

#### 3.1 Two-Part Submission

- 3.1 Offerors must submit proposals in two separate volumes:
  - (a) Volume I TECHNICAL PROPOSAL
  - (b) Volume II FINANCIAL PROPOSAL

## 3.2 Proposals

- 3.2.1 Volume I-Technical Proposal must be sealed separately from Volume II-Financial Proposal but submitted simultaneously to the Procurement Officer (address listed in Section 1.5 of this RFP).
- 3.2.2 Submit **an** unbound original, so identified, and (**5**) **five** copies of each volume. An electronic version of both the Volume I- Technical Proposal and the Volume II- Financial Proposal must also be submitted.
- 3.2.3 Electronic media shall bear a label with the RFP title and number, name of the Offeror, and the volume number (I or II).

#### 3.3 Submission

- 3.3.1 Each Offeror is required to submit a separate sealed package for each "Volume", which is to be labeled Volume I-Technical Proposal and Volume II-Financial Proposal, respectively. Each sealed package must bear the RFP title and number, name and address of the Offeror, the volume number (I or II), and the closing date and time for receipt of the proposals on the outside of the package.
- 3.3.2 All pages of both proposal volumes must be consecutively numbered from beginning (Page 1) to end (Page "x").

## 3.4 Volume I – Technical Proposal

- 3.4.1 <u>Transmittal Letter</u>: A transmittal letter must accompany the Technical Proposal. The transmittal letter shall be signed by an individual who is authorized to commit the Offeror to the services and requirements as stated in this RFP, including all addenda. Only one transmittal letter is needed, and it does not need to be bound with the Technical Proposal.
- 3.4.2 <u>Format of Technical Proposal</u>: Enclose five copies and one electronic version inside the sealed package described in Section 3.3, above and an unbound original, to be so labeled. Section 2 of this RFP provides requirements and Section 3 provides reply instructions. The paragraphs in these RFP sections are numbered for ease of reference. In addition to the instructions below, the Offeror's Technical Proposals shall be organized and numbered in the same order as this RFP. This proposal organization shall allow Judiciary officials and the Evaluation Committee to "map" Offeror's responses directly to RFP requirements by paragraph number. The Technical Proposal shall include the following sections in the stated order:

- 3.4.3 <u>Title and Table of Contents</u>: The Technical Proposal shall begin with a title page bearing the name and address of the Offeror and the name and number of this RFP. A table of contents for the Technical Proposal should follow the title page. <u>Note</u>: Information that is claimed to be confidential under RFP Section 1.18 is to be printed on yellow paper and placed after the Title Page and before the Table of Contents in the Offeror's Technical Proposal, and if applicable, also in its Financial Proposal. Unless there is a compelling case, an entire proposal should not be labeled confidential but just those portions that can reasonably be shown to be proprietary or confidential.
- 3.4.4 Executive Summary: The Offeror shall condense and highlight the contents of the Technical Proposal in a separate section titled "Executive Summary." The summary shall also identify any exceptions the Offeror has taken to the requirements of this RFP, the Contract (Attachment A), or any other attachments. Exceptions to terms and conditions may result in having the proposal deemed unacceptable or classified as not reasonably susceptible of being selected for award. If an Offeror takes no exception to the Judiciary's terms and conditions, the Executive Summary should so state.

#### 3.4.5 Offeror's Technical Response to RFP Requirements:

#### A. General

Offerors shall address each RFP requirement in the Technical Proposal and describe how its proposed services will meet those requirements. If the Judiciary is seeking the Offeror's agreement to a requirement, the Offeror shall state agreement or disagreement. Any paragraph that responds to a work requirement shall not merely rely on a stated agreement to perform the requested work, but rather, the Offeror should outline how the Offeror can fulfill the requested tasks in a manner that best meets the Judiciary's needs.

- B. <u>Offerors Experience and Capabilities</u>: The Offeror shall include information on experience with similar engagements. The Offeror shall describe their experience and capabilities through a response to the following: An overview of the Offeror's experience providing the services. (additional items if needed, plans, timelines, etc.)
- C. <u>References</u>. Provide three (3) current customer references where the customer is similar in size to the RFP scope. Provide the following information for each client reference:
  - i. Name of Client Organization
  - ii. Name, title, and telephone number of Point-of-Contact for client organization
  - iii. Value, type, and duration of contract(s) supporting client organization
  - iv. The services provided, scope of the contract, and number of employees serviced.
- D. <u>Financial Capability and Insurance</u>: The Offeror shall include the following, for itself, and, as applicable, for any parent corporate, subsidiary is preference under RFP Section 1.19:

Evidence that the Offeror has the financial capacity to provide the goods and/or services, as described in its proposal, via profit and loss statements and balance sheets for the last two (2) years.

- E. <u>Subcontractors</u>: Offerors must identify non-MBE subcontractors, if any, and the role these subcontractors shall have in the performance of the Contract.
- F. Required Affidavits, Schedules and Documents to be submitted by Offerors in the Technical Proposal:
  - Completed Bid/Proposal Affidavit (Attachment B with original of Technical Proposal)
  - By submitting a proposal in response to this solicitation, the Offeror warrants that it is able to provide evidence of insurance required by RFP Section 2.

## 3.5 Volume II - Financial Proposal

3.5.1 Under separate sealed cover from the Technical Proposal and clearly identified with the same information noted on the Technical Proposal, the Offeror must submit an original unbound copy, five copies and one electronic copy of the Financial Proposal in a separate envelope labeled as described in Section 3.3, of the Financial Proposal. The Financial Proposal must contain all price information in the format specified in Attachment E. Information which is claimed to be confidential is to be clearly identified in the Offeror's Financial Proposal. An explanation for each claim of confidentiality shall be included as part of the Financial Proposal.

#### THE BALANCE OF THIS PAGE INTENTIONALLY LEFT BLANK

#### SECTION 4 – EVALUATION CRITERIA AND SELECTION PROCEDURE

#### 4.1 Evaluation Criteria

- 4.1.1 Evaluation of the proposals shall be performed by a committee organized for the purpose of analyzing the Technical Proposals. Evaluations shall be based on the criteria set forth below. The Contract resulting from this RFP shall be awarded to the Offeror that is most advantageous to the Judiciary, considering price and the evaluation factors set forth herein. In making this determination, technical factors shall receive greater weight than price factors.
- 4.1.2 The Offeror shall be evaluated on the proposed services according to the specifications outlined in this RFP.

#### 4.2 Technical Criteria

The criteria to be applied to each Technical Proposal are listed in descending order of importance:

- The Offeror's knowledge and demonstrated practical experience with the following technical components:
  - Graphics for use in media products such as magazines, labels, newspapers and advertisings.
  - Demonstrated expertise utilizing design software, such as Quark Xpress, InDesign or Illustrator, plus photo-editing software, such as Photoshop.
- Offeror's graphic design samples as per RFP section 2.2
- The Offeror's demonstrated ability to develop numeric figures into graphic assets (i.e., tables, charts, graphs).
- The Offeror's demonstrated ability to design a wide variety of graphic collateral materials.
- The Offeror's demonstrated professional knowledge and proficiency with modern graphic design software, including the Adobe Creative Suite in both Mac and PC platforms; InDesign, Illustrator, and Photoshop. Be able to use Getty Images for photography or other digital libraries.
- The Offeror's skills & experience, including references.
  - -IT Skills, especially with design and photo-editing software.
  - -Exceptional creativity and innovation skills.
- The Offeror's demonstrated approach to time management and organizational processes.

## 4.3 Financial Criteria

All qualified Offerors will be ranked from the lowest to the highest price based on their total price proposed on Attachment E – Price Proposal.

#### 4.4 Selection Process and Procedures

#### 4.4.1 General Selection Process:

- A. The Contract shall be awarded in accordance with the competitive sealed proposals process under the Judiciary's Procurement Policy. The competitive sealed proposals method is based on discussions and revision of proposals during these discussions.
- B. Accordingly, the Judiciary may hold discussions with all Offerors judged reasonably susceptible of being selected for award, or potentially so. However, the Judiciary also reserves the right to make an award without holding discussions. In either case of holding discussions or not doing so, the Judiciary may determine an Offeror to be not responsible and/or not reasonably susceptible of being selected for award, at any time after the initial closing date for receipt of proposals and the review of those proposals.

#### 4.4.2 Selection Process Sequence:

- A. The first level of review shall be an evaluation for technical merit by the selection committee. During this review, oral presentations and discussions may be held. The purpose of such discussions shall be to assure a full understanding of the Judiciary's requirements and the Offeror's ability to perform, and to facilitate understanding of the Contract that shall be most advantageous to the Judiciary.
- B. The Financial Proposal of each Offeror shall be evaluated separately from the technical evaluation. After a review of the Financial Proposals of Offerors, the Procurement Officer may again conduct discussions.
- C. When in the best interest of the Judiciary, the Procurement Officer may permit Offerors who have submitted acceptable proposals to revise their initial proposals and submit, in writing, best and final offers (BAFOs).
- D. Upon completion of all discussions and negotiations, reference checks, and site visits, if any, the Procurement Officer shall recommend award of the Contract to the responsible Offeror whose proposal is determined to be the most advantageous to the Judiciary considering evaluation and price factors as set forth in this RFP. In making the most advantageous Offeror's determination, technical shall be given greater weight than price factors.

## **ATTACHMENTS**

Attachment A Contract

Attachment B Proposal Affi

Attachment B Proposal Affidavit Attachment C Contract Affidavit

Attachment D Pre-Proposal Conference Form

Attachment E Price-Proposal Form

Attachment F Contractor Background Check Notice

Attachment G Non-Disclosure Agreement

Attachment H Attachment H-3: Offeror Acknowledgement of PORFP

Attachment I Attachment D- MBE Forms
Attachment J Attachment E-VSBE Forms

Attachment K PORFP Sample

# \*\*DO NOT SUBMIT WITH PROPOSAL. FOR INFORMATIONAL PURPOSES ONLY\*\* ATTACHMENT A – STANDARD CONTRACT AGREEMENT

# MARYLAND ADMINISTRATIVE OFFICE OF THE COURTS STANDARD TERMS AND CONDITIONS

(Enter Project Name)

Contract number: KXX-XXXX-XX

This Contract is made this	day of		YEAR, b	y and
between the Administrative Of	ffice of the Courts (the	e "AOC") in the	State of Marylar	nd and
(Company Name), (Company	Address) (the "Contrac	ctor") with Federa	1 Taxpayer Identif	ication
Number XX-XXXXXXX.				

In consideration of the mutual covenants and promises herein contained and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the AOC and the Contractor agree as follows:

## 1. Scope of Contract

- 1.1 The Contractor shall provide (**Add language to fit the procurement**) (hereinafter "Goods" or
  - "Services"), and other deliverables in accordance with the terms and conditions of this Contract and the following Exhibits, which are attached to this Contract and incorporated as part of this Contract:
  - Exhibit A: Contract Affidavit
  - Exhibit B: Request for Proposals dated (**Enter RFP Date**) and all amendments and exhibits thereto (collectively referred to as the "RFP")
  - Exhibit C: Contractor's Proposal dated (Enter Contractors Proposal Date) and any subsequent BAFO dated (Enter BAFO Date) (collectively referred to as "the Proposal")
  - Exhibit D: Non-Disclosure Agreement
- 1.2 If there are any inconsistencies between the Contract and any of the Exhibits, the terms of this Contract shall prevail. If there are any inconsistencies between Exhibit B and Exhibit C, Exhibit B shall prevail.
- 1.3 No other order, statement, or conduct of the Procurement Officer or of any other person shall be treated as a change or entitle the Contractor to an equitable adjustment under this section. Any modification to this Contract must first be approved in writing by the Procurement Officer, subject to any additional approvals required by State law and the Maryland Judiciary's Procurement Policy and procedures.

- 1.4 Except as otherwise provided in this Contract, if any order causes an increase or decrease in the Contractor's cost of, or the time required for, the performance of any part of the work, an equitable adjustment in the Contract price shall be made and the Contract modified in writing accordingly. The Contractor must assert in writing its right to an adjustment under this section within thirty (30) days of receipt of a written change order and include a written statement setting forth the nature and cost of such claim. No claim by the Contractor shall be allowed if asserted after final payment under this Contract.
- 1.5 Failure to agree to an adjustment under this section shall be a dispute under the Disputes clause. Nothing in this section shall excuse the Contractor from proceeding with the Contract as changed.

## 2. Term of the Contract

Unless the Contract is terminated earlier as provided herein, the term of the Contract is the period of (x) year beginning at the execution date of the Contract. The AOC, at its sole option, shall have the unilateral right to extend the Contract for up to xx (x), years(s)/month(s) renewal options at its discretion. Audit, confidentiality, document retention, and indemnification obligations under this Contract shall survive the expiration or termination of the Contract.

## 3. Consideration and Payment

- 3.1 In consideration of the satisfactory performance of the Services, the AOC shall pay the Contractor in accordance with the terms of this Contract and at the rate specified in the Request for Proposal. Except with the express written consent of the Procurement Officer, total payments to the Contractor pursuant to the original form of this Contract may not exceed \$....................... (the "NTE Amount").
- 3.2 All invoices shall be submitted within thirty (30) calendar days after the completion and acceptance by the AOC for each deliverable and include the following information: name and address of the AOC; vendor name; remittance address; federal taxpayer identification or (if owned by an individual) his/her social security number; invoice period; invoice date; invoice number; amount due; and the deliverable ID number for the deliverable being invoiced. Additional information may be required in the future. Invoices submitted without the required information will not be processed for payment until the Contractor provides the requested information.
- 3.3 Payments to the Contractor for each deliverable should be made no later than thirty (30) days after the acceptance of the deliverable and receipt of a proper invoice from the Contractor. Charges for late payment of invoices are prohibited.
- 3.4 In addition to any other available remedies, if, in the opinion of the Procurement Officer, the Contractor fails to perform in a satisfactory and timely manner, the Procurement Officer may refuse or limit approval of any invoice for payment and may cause payments to the Contractor to be reduced or withheld until such time as the Contractor meets performance standards as established by the Procurement Officer in accordance with this Contract. Final

payment shall not be construed as a waiver or termination of any rights and remedies available to AOC for any failure of Contractor to perform the Contract in a satisfactory and timely manner.

#### 4. Warranties

The Contractor hereby represents and warrants that:

- 4.1 It is qualified to do business in the State of Maryland and that it will take such action as may be necessary to remain so qualified;
- 4.2 It shall comply with all federal, State and local laws applicable to its activities and obligations under this Contract;
- 4.3 It shall obtain, at its expense, all licenses, permits, insurance, and governmental approvals, if any, necessary to the performance of its obligations under this Contract; and
- 4.4 It is responsible for all acts and omissions of its agents, employees, and subcontractors, including, but not limited to violations of the Non-Disclosure Agreement.

## 5. Patents and Copyrights, if applicable

- 5.1 If the Contractor furnishes any design, device, material, process, code, or other item that is covered by a patent or copyright or which is proprietary to or a trade secret of another, the Contractor shall obtain the necessary permission or license for the AOC's use of such item or items.
- 5.2 The Contractor shall defend or settle, at its own expense, any claim or suit against the State, AOC, or their employees acting within the scope of employment, alleging that any such item furnished by the Contractor infringes any patent, trademark, copyright, or trade secret. The Contractor also shall pay all damages and costs that by final judgment might be assessed against the State, AOC, or their employees acting within the scope of employment, due to such infringement and all attorney fees and costs incurred by the State to defend against such a claim or suit.
- 5.3 If any products furnished by the Contractor become, or in the Contractor's opinion are likely to become the subject of a claim of infringement, the Contractor shall, at its option and expense: (a) procure for the AOC the right to continue using the applicable item: (b) replace the product with a non-infringing product substantially complying with the item's specifications, or; (c) modify the item so that it becomes non-infringing and performs in a substantially similar manner to the original item.
- 5.4 If the Contractor obtains or uses for purposes of this Contract any design, device, material, process, code, supplies, equipment, text, instructional material, services or other work, the Contractor shall indemnify the AOC, its officers, agents, and employees with respect to any claim, action, cost, or judgment for patent, trademark, or copyright infringement, arising out

of the possession or use of any design, device, material, process, supplies, equipment, text, instructional material, services or other work covered by any Contract awarded.

## 6. Non-hiring of Employees

No employee of the Maryland Judiciary or any unit hereof whose duties as such employee include matters relating to or affecting the subject matter of this Contract shall become or be an employee of the Contractor, as provided under MD Code, General Provisions § 5-501, *et seq.* 

## 7. Non-employment of Contractor's Employees

Nothing in this contract shall be construed to create an employment relationship between the AOC and any employee of either the Contractor or the Contractor's subcontractors.

#### 8. Disputes

Any claim regarding the proper interpretation of this Contract shall be submitted, in writing, to the Procurement Officer, together with a statement of grounds supporting the Contractor's interpretation. Pending resolution of a claim by the Procurement Officer, the Contractor shall proceed diligently with the performance of the Contract in accordance with the Procurement Officer's decision. An adverse decision to the Contractor may be appealed by the Contractor to the AOC within fifteen (15) days of the Procurement Officer's decision for adjudication pursuant to the Maryland Judiciary's Procurement Policy.

## 9. Maryland Law

The place of performance of this Contract shall be the State of Maryland. This Contract shall be performed, construed, interpreted, and enforced according to the laws of the State of Maryland, including MD Code, State Government § 12-204. No action relating to this contract shall be brought in any forum other than Maryland, whether or not the AOC is a party to such an action.

#### 10. Non-discrimination in Employment

Contractor shall not discriminate on the basis of race, color, religion, ancestry, national origin, sex, age, marital status, sexual orientation, gender identity, genetic information, or an individual's refusal to submit to a genetic test or make available the results of a genetic test or on the basis of disability, or other unlawful forms of discrimination in the solicitation, selection, hiring, or commercial treatment of employees, subcontractors, vendors, suppliers, or commercial customers, nor shall the Contractor retaliate against any person for reporting instances of such discrimination.

The Contractor shall provide equal opportunity for subcontractors, vendors, and suppliers to participate in all of its public sector and private sector subcontracting and supply opportunities, provided that nothing contained in this clause shall prohibit or limit otherwise lawful efforts to remedy the effects of marketplace discrimination that have occurred or are occurring in the marketplace.

The Contractor understands and agrees that a material violation of this clause shall be considered a material breach of this Contract and may result in termination of this Contract, disqualification of the Contractor from participating in AOC contracts, or other sanctions. This clause is not enforceable by or for the benefit of, and creates no obligation to, any third party. As a condition of entering into this Contract, the Contractor represents and warrants that every subcontract it has entered into or will enter into for the performance of any of the work under this Contract shall include a clause identical to the non-discrimination language above.

## 11. Contingent Fee Prohibition

The Contractor warrants that it has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency working for the Contractor to solicit or secure this Contract, and that it has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide salesperson, or commercial selling agency, any fee or other consideration contingent on the making of this Contract.

## 12. Non-availability of Funding

If the Maryland General Assembly fails to appropriate funds or if funds are not otherwise made available for continued performance for any fiscal year of this Contract succeeding the first fiscal year, this Contract shall be canceled automatically as of the beginning of the fiscal year for which funds were not appropriated or otherwise made available; provided, however, that this will not affect either the AOC's rights or the Contractor's rights under any termination clause in this Contract. The effect of termination of the Contract hereunder will be to discharge both the Contractor and the AOC from future performance of the Contract, but not from their rights and obligations existing at the time of termination. The Contractor shall be reimbursed for the reasonable value of any non-recurring costs incurred but not amortized in the price of the Contract. The AOC shall notify the Contractor as soon as it has knowledge that funds may not be available for the continuation of this Contract for each succeeding fiscal period beyond the first.

#### 13. Termination for Cause

If Contractor fails to fulfill its obligations under this Contract properly and on time, or otherwise violates any provision of the Contract, the AOC may terminate the Contract by written notice to the Contractor. The notice shall specify the acts or omissions relied upon as cause for termination. All finished or unfinished work provided by the Contractor shall, at the AOC's option, become the AOC's property. The AOC shall pay the Contractor fair and equitable compensation for satisfactory performance prior to receipt of notice of termination, less the amount of damages caused by the Contractor's breach. If the damages are more than the compensation payable to the Contractor, the Contractor will remain liable after termination, and the AOC can affirmatively collect damages.

## 14. Termination for Convenience

The performance of work under this Contract may be terminated by the AOC in accordance with this clause in whole or, from time to time, in part whenever the AOC determines that such termination is in the AOC's best interest. The AOC will pay all reasonable costs associated with this Contract that the Contractor has incurred up to the date of termination, and all reasonable costs associated with termination of the Contract; however, the Contractor shall not be reimbursed for any anticipatory profits that have not been earned up to the date of termination.

## 15. Delays and Extensions of Time

The Contractor agrees to perform this Contract continuously and diligently. No charges or claims for damages shall be made by the Contractor for any delays or hindrances, regardless of cause, in the performance of services under this Contract. Time extensions may be granted only for excusable delays that arise from unforeseeable causes beyond the control and without the fault or negligence of the Contractor, including but not restricted to acts of God, acts of the public enemy, acts of the State in either its sovereign or contractual capacity, acts of another Contractor in the performance of an AOC contract, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, or the delay of a subcontractor or supplier arising from unforeseeable causes beyond the control and without the fault or negligence of either the Contractor or the subcontractor or supplier.

## 16. Suspension of Work

The AOC may direct the Contractor in writing to suspend, delay, or interrupt all or any part of its performance for such period of time as the Procurement Officer may determine to be appropriate for the AOC's convenience.

## 17. Pre-existing Law

The applicable statutes and regulations of the State of Maryland are hereby incorporated in this Contract.

#### 18. <u>Financial Disclosure</u>

The Contractor shall comply with the provisions of MD Code, State Finance and Procurement § 13-221.

#### 19. Political Contribution Disclosure

The Contractor shall comply with Title 14 of the Election Law of Maryland.

## 20. Right to Audit

20.1 The Contractor shall establish a reasonable accounting system, shall retain and maintain all records and supporting documents and materials relating to this Contract for five (5) years after final payment by the AOC hereunder and shall make them available for inspection and audit by authorized representatives of the State of Maryland and/or the AOC, including the Procurement Officer or the Procurement Officer's designee, at all reasonable times. The Contractor shall cooperate fully with any audits or investigations conducted by the State of Maryland and/or the AOC.

- 20.2 The AOC reserves the right, at its sole discretion at any time, to perform an audit of the Contractor's performance under this Contract. Auditing is defined as an independent objective assurance and consulting activity performed by qualified personnel including, but not limited to, the AOC's Internal Audit Department, to determine by investigation, examination, or evaluation of objective evidence from data, statements, records, operations, and performance practices (financial or otherwise), the Contractor's compliance with the Contract, including but not limited to adequacy and compliance with established procedures and internal controls over the Contract services being performed for the AOC.
- 20.3 Upon three (3) business days' notice, the Contractor shall provide the AOC reasonable access to their respective records to verify compliance with the terms of the Contract. The AOC may conduct these audits with any or all of its own internal resources or by securing the services of a third party accounting or audit firm, solely at the AOC's election. The AOC may copy, at its own expense, any record related to the services performed and provided under this Contract.
- 20.4 The right to audit shall include the Contractor's subcontractors including, but not limited to, any lower tier subcontractor(s) that provide essential support to the Contract services. The Contractor and/or subcontractor(s) shall ensure the AOC has the right to audit such subcontractor(s).

## 21. <u>Liability for Loss of Data</u>

In the event of loss of any data or records, which such loss is due to the error, negligence, or intentional act or omission of the Contractor, whether or not related to the performance of this contract, the Contractor shall be responsible, irrespective of cost to the Contractor, for recreating all such lost data or records in a manner, format, and time-frame acceptable to the AOC.

#### 22. Subcontracting and Assignment

The Contractor may subcontract any portion of the services provided under this Contract by obtaining the Procurement Officer's prior written approval. The Contractor may assign this Contract, or any of its rights or obligations hereunder, only with the Procurement Officer's prior written approval. Any such subcontract or assignment shall be subject to any terms and conditions that the Procurement Officer deems necessary to protect the interest of the State of Maryland. The AOC shall not be responsible for the fulfillment of the Contractor's obligations to subcontractors.

#### 23. Novation and Assignment

If the Contractor sells its interests in the Contract to another business entity (hereinafter "assignee"), the original Contractor must notify the AOC of the assignment within five (5) business days. The Contractor's assignee and the AOC must sign a novation agreeing to continue with the original terms of the Contract. The assignee must accept all liability on behalf of the Contractor and submit the necessary documentation (i.e. Certificate of Insurance) with identical insurance coverage to the

Contractor to the Procurement Officer within five (5) business days of notifying the AOC of the assignment.

## 24. Overtime

Contractors shall be paid according to the RFP. If overtime pay is not provided for in the RFP, then the Contractor shall not be provided compensation for overtime unless otherwise agreed to in advance, in writing, by the Procurement Officer.

## 25. Indemnification

- 25.1. The Contractor shall hold harmless and indemnify the AOC from and against any and all losses, damages, claims, suits, actions, liabilities, and/or expenses, including, without limitation, attorneys' fees and costs and disbursements of any character that arise from, are in connection with or are attributable to the performance or nonperformance of the Contractor or its subcontractors under this contract.
- 25.2 The AOC has no obligation to provide legal counsel or defense to the Contractor or its subcontractors in the event that a suit, claim or action of any character is brought by any person not party to this Contract against the Contractor or its subcontractors as a result of or relating to the Contractor's obligations under this Contract.
- 25.3 The AOC has no obligation for the payment of any judgments or the settlement of any claims against the Contractor or its subcontractors as a result of or relating to the Contractor's obligations under this Contract.
- 25.4 The Contractor shall immediately notify the Procurement Officer of any claim, suit or action made or filed against the Contractor or its subcontractors regarding any matter resulting from or relating to the Contractor's obligations under the Contract, and shall cooperate, assist and consult with the AOC in the defense or investigation of any such claim, suit, or action.

#### 26. <u>Limitation of Liability</u>

Without prejudice to the AOC's right to pursue non-monetary remedies, Contractor shall be liable as follows:

- 26.1 For infringement of patents, trademarks, trade secrets, and copyrights, as provided in § 5 of this Contract;
- 26.2 For damages arising out of death or bodily injury or property damage, no limitation; and;
- 26.3 For all other claims, damages, loss, costs, expenses, suits or actions in any way related to this Contract, regardless of the form of such actions, the Contractor's liability shall not exceed five (5) times the NTE amount. Notwithstanding the foregoing, the Contractor's liability for third-party claims shall be unlimited.

26.4 For damages arising out of a cyber breach, defined as a breach resulting in actual or potential harm to the AOC's network, hardware, software, or other information systems.

#### 27. Public Information to Judicial Records

The AOC provides public access to records in accordance with Title 16, Chapter 900 of the Maryland Rules. If a request is made to review any records pertaining to this contract, the Contractor may be contacted by the AOC, as circumstances allow, to express its views on the availability of requested information. The final decision on release of any information rests with the AOC.

## 28. Conflict of Interest

- 28.1 "Conflict of interest" means that because of other activities or relationships with other persons, a person is unable or potentially unable to render impartial assistance or advice to the State or the AOC, or the person's objectivity in performing the contract work is or might be otherwise impaired, or a person has an unfair competitive advantage. "Conflict of interest" includes pending litigation in the Maryland courts.
- 28.2 "Person" includes a contractor, consultant, or subcontractor or sub consultant at any tier, and also includes an employee or agent of any of them if the employee or agent has or will have the authority to control or supervise all or a portion of the work for which a bid or offer is made.
- 28.3 The Contractor warrants that, except as disclosed in Section 28.4 below, there are no relevant facts or circumstances now giving rise or which could, in the future, give rise to a conflict of interest.

28.4	The following facts or circumstances give rise or could in the future give rise to a conflict of interest (Contractor: explain details-attach additional sheets if necessary); <b>if none, so state:</b>

28.5 The Contractor agrees that if an actual or potential conflict of interest arises after the Contract commences, the Contractor shall immediately make a full disclosure in writing to the Procurement Officer of all relevant facts and circumstances. This disclosure shall include a description of actions which the Contractor has taken and proposes to take to avoid, mitigate, or neutralize the actual or potential conflict of interest. If the Contract has been awarded and performance of the Contract has begun, the Contractor shall continue performance until notified by the Procurement Officer of any contrary action to be taken. The existence of a conflict of interest is cause for termination of the Contract as well as disciplinary action against an employee for whom a conflict exists.

## 29. Ownership and Rights in Data

- 29.1 In addition to the requirements stated in the RFP, the Contractor agrees to furnish the AOC with copies of the following: computations, computer files, data, model(s), transmittal letters, response letters, training materials, and all other documents or correspondence pertinent to the operation of [insert type of Goods or Services].
- 29.2 The AOC shall be the owner of all materials developed under this Contract and shall be entitled to use, transfer, disclose, and copy them in any manner, without restriction and without compensation to the Contractor. Without the AOC's prior written consent, Contractor may neither use, execute, reproduce, display, perform, distribute (internally or externally), retain copies of, or prepare derivative works based on, these Materials nor authorize others to perform those acts.
- 29.3 The Contractor agrees that, at all times during the terms of this Contract and thereafter, all materials developed under this Contract, shall be "works for hire" as that term is interpreted under U.S. copyright law. To the extent that any of these materials are not works for hire for the AOC, the Contractor hereby relinquishes, transfers, and assigns to the AOC all of its rights, title, and interest (including all intellectual property rights) in such materials, and shall cooperate with the AOC in effectuating and registering any necessary assignments.
- 29.4 The AOC shall retain full ownership over any materials that the AOC provides to the Contractor under this Contract.

## 30. Notices

All notices required to be given by one party to the other hereunder shall be in writing and shall be addressed as follows:

**AOC**: (Name of Procurement Officer)

Administrative Office of the Courts 187 Harry S. Truman Parkway

Annapolis, MD 21401

**Contractor: (Name of Authorized Official or Point of Contact)** 

(Title)

(Company Name and Address)

# Contractor: (Company Name) Signature Authorized Representative Title: Printed Name Authorized Representative For the Administrative Office of the Courts: Date: \_\_\_\_\_ Daniel J. Mays, Director Procurement, Contract and Grant Administration Date: \_\_\_\_\_ Pamela Harris State Court Administrator Mary Ellen Barbera Chief Judge, Court of Appeals of Maryland Approved for form and legal sufficiency this \_\_\_\_\_ day of \_\_\_\_\_, YEAR. Stephane J. Latour Managing Legal Counsel

**SIGNATURES:** 

## ATTACHMENT B –PROPOSAL AFFIDAVIT (Authorized Representative and Affiant)

# A. AUTHORIZED REPRESENTATIVE I HEREBY AFFIRM THAT: \_\_\_\_\_ and the duly authorized I am the (title) representative of (business) \_ and that I possess the legal authority to make this Affidavit on behalf of myself and the business for which I am acting. B. AFFIRMATION REGARDING BRIBERY CONVICTIONS I FURTHER AFFIRM THAT: Neither I, nor to the best of my knowledge, information, and belief, the above business or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities, including obtaining or performing Contracts with public bodies, has been convicted of, or has had probation before judgment imposed pursuant to Criminal Procedure Article, § 6-220, Annotated Code of Maryland, or has pleaded nolo contendere to a charge of, bribery, attempted bribery, or conspiracy to bribe in violation of Maryland law, or of the law of any other state or federal law, except as follows (indicate the reasons why the affirmation cannot be given and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of person(s) involved, and their current positions and responsibilities with the business): if none, so state:

## C. AFFIRMATION REGARDING OTHER CONVICTIONS I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities including obtaining or performing contracts with public bodies,

- (1) Been convicted under state or federal statute of:
- (a) a criminal offense incident to obtaining, attempting to obtain, or performing a public or private contract; or
- (b) fraud, embezzlement, theft, forgery, falsification or destruction of records, or receiving stolen property;
- (2) Been convicted of any criminal violation of a state or federal antitrust statute;
- (3) Been convicted under the provisions of Title 18 of the United States Code for violation of the Racketeer Influenced and Corrupt Organization Act, 18 U.S.C. § 1961, et seq., or the Mail Fraud Act, 18 U.S.C. § 1341, et seq., for acts in connection with the submission of bids or proposals for a public or private contract;
- (4) Been convicted of a violation of the State Minority Business Enterprise Law, Section 14-308 of the State Finance and Procurement Article of the Annotated Code of Maryland;

- (5) Been convicted of a violation of the Section 11-205.1 of the State Finance and Procurement Article of the Annotated Code of Maryland;
- (6) Been convicted of conspiracy to commit any act or omission that would constitute grounds for conviction or liability under any law or statute described in subsection (1) through (5) above;
- (7) Been found civilly liable under a state or federal antitrust statute for acts or omissions in connection with the submission of bids or proposals for a public or private contract;
- (8) Been found in a final adjudicated decision to have violated the Commercial Nondiscrimination Policy under Title 19 of the State Finance and Procurement Article of the Annotated Code of Maryland with regard to a public or private contract; or
- (9) Admitted in writing or under oath, during the course of an official investigation or other proceedings, acts or omissions that would constitute grounds for conviction or liability under any law or statute described in Section B and subsections (1) through (7) above, except as follows (indicate reasons why the affirmations cannot be given, and list any conviction, plea, or imposition of probation before judgment with the date, court, official or administrative body, the sentence or disposition, the name(s) of the person(s) involved and their current positions and responsibilities with the business, and the status of any debarment): if none, so state:

#### D. AFFIRMATION REGARDING DEBARMENT I FURTHER AFFIRM THAT:

Neither I, nor to the best of my knowledge, information, and belief, the above business, or any of its officers, directors, partners, controlling stockholders, or any of its employees directly involved in the business's contracting activities, including obtaining or performing contracts with public bodies, has ever been suspended or debarred (including being issued a limited denial of participation) by any public entity, except as follows (list each debarment or suspension providing the dates of the suspension or debarment, the name of the public entity and the status of the proceedings, the name(s) of the person(s) involved and their current positions and responsibilities with the business, the grounds of the debarment or suspension, and the details of each person's involvement in any activity that formed the grounds of the debarment or suspension):

if none, so state:			

#### E. AFFIRMATION REGARDING DEBARMENT OF RELATED ENTITIES I FURTHER AFFIRM THAT:

- (1) The business was not established and it does not operate in a manner designed to evade the application of or defeat the purpose of debarment pursuant to Sections 16-101, et seq., of the State Finance and Procurement Article of the Annotated Code of Maryland; and
- (2) The business is not a successor, assignee, subsidiary, or affiliate of a suspended or debarred business, except as follows (you must indicate the reasons why the affirmations cannot be given without qualification):

if none, so state:
F. SUB-CONTRACT AFFIRMATION I FURTHER AFFIRM THAT: Neither I, nor to the best of my knowledge, information, and belief, the above business, has knowingly entered into a contract with a public body under which a person debarred or suspended under Title 16 of the State Finance and Procurement Article of the Annotated Code of Maryland will provide, directly or indirectly, supplies, services, architectural services, construction related services, leases of real property, or construction.
G. AFFIRMATION REGARDING COLLUSION I FURTHER AFFIRM THAT: Neither I, nor to the best of my knowledge, information, and belief, the above business has: (1) Agreed, conspired, connived, or colluded to produce a deceptive show of competition in the compilation of the accompanying bid or offer that is being submitted; (2) In any manner, directly or indirectly, entered into any agreement of any kind to fix the bid price or price proposal of the bidder or Offerors or of any competitor, or otherwise taken any action in restraint of free competitive bidding in connection with the contract for which the accompanying bid or offer is submitted.
I FURTHER AFFIRM THAT: I am aware of, and the above business will comply with, Election Law Article, §§14-101—14-108, Annotated Code of Maryland, which means every business entity having a contract, lease, or other agreement, with a single governmental entity involving cumulative consideration of at least \$200,000 with (1) the State, a county, a municipal corporation, or other political subdivision of the State; and (2) a unit of the State Shall file a statement of contributions with the State Board of Elections as defined in the Election Law Article §14-104.
H. CERTIFICATION OF CORPORATION REGISTRATION AND TAX PAYMENT I FURTHER AFFIRM THAT:
(1) The business named above is a (domestic) (foreign) corporation registered in accordance with the Corporations and Associations Article, Annotated Code of Maryland, and that it is in good standing and has filed all of its annual reports, together with filing fees, with the Maryland State Department of Assessments and Taxation, and that the name and address of its resident agent filed with the State Department of Assessments and Taxation is (IF NOT APPLICABLE, SO STATE): if none, so state:  Name:
Address:
(2) Except as validly contested, the business has paid, or has arranged for payment of, all taxes due the State of Maryland and has filed all required returns and reports with the Comptroller of the

Treasury, the State Department of Assessments and Taxation, and the Department of Labor, Licensing, and Regulation, as applicable, and will have paid all withholding taxes due the State of Maryland prior to final settlement.

I. CONTINGENT FEES

#### I FURTHER AFFIRM THAT:

The business has not employed or retained any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency working for the business, to solicit or secure the Contract, and that the business has not paid or agreed to pay any person, partnership, corporation, or other entity, other than a bona fide employee, bona fide agent, bona fide salesperson, or commercial selling agency, any fee or any other consideration contingent on the making of the Contract.

#### J. ACKNOWLEDGEMENT

I ACKNOWLEDGE THAT this Affidavit is to be furnished to the Procurement Officer and may be distributed to units of: (1) the State of Maryland; (2) counties or other subdivisions of the State of Maryland; (3) other states; and (4) the federal government. I further acknowledge that this Affidavit is subject to applicable laws of the United States and the State of Maryland, both criminal and civil, and that nothing in this Affidavit or any contract resulting from the submission of this bid or proposal shall be construed to supersede, amend, modify or waive, on behalf of the State of Maryland, or any unit of the State of Maryland having jurisdiction, the exercise of any statutory right or remedy conferred by the Constitution and the laws of Maryland with respect to any misrepresentation made or any violation of the obligations, terms and covenants undertaken by the above business with respect to (1) this Affidavit, (2) the contract, and (3) other Affidavits comprising part of the contract. I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF.

Date:	By:
	(Authorized Representative and Affiant)

#### THE BALANCE OF THIS PAGE INTENTIONALLY LEFT BLANK

### \*\*DO NOT SUBMIT WITH PROPOSAL. FOR INFORMATIONAL PURPOSES ONLY\*\* ATTACHMENT C – CONTRACT AFFIDAVIT



### **CONTRACT AFFIDAVIT**

A. AUTHORITY	
I HEREBY AFFIRM THAT:	
I,(J	print name), possess the legal authority to make this Affidavit.
B. CERTIFICATION OF REC DEPARTMENT OF ASSESSME	GISTRATION OR QUALIFICATION WITH THE STANTS AND TAXATION
I FURTHER AFFIRM THAT:	
The business named above is a (ch	neck applicable box):
<ol> <li>(1) Corporation — □ domestic or</li> <li>(2) Limited Liability Company —</li> <li>(3) Partnership — □ domestic or</li> <li>(4) Statutory Trust — □ domestic</li> <li>(5) □ Sole Proprietorship.</li> </ol>	□ domestic or □ foreign; □ foreign;
business is in good standing both i presently organized, and has file Maryland State Department of As	required under Maryland Law. I further affirm that the about Maryland and (IF APPLICABLE) in the jurisdiction where it all of its annual reports, together with filing fees, with assessments and Taxation. The name and address of its resident the State Department of Assessments and Taxation is:
if none, so state):	
Name:	
Department ID Number:	

and that if it does business under a trade name, it has filed a certificate with the State Department of Assessments and Taxation that correctly identifies that true name and address of the principal or owner as: if none, so state): Name: Department ID Number: \_\_\_\_\_ Address: C. POLITICAL CONTRIBUTION DISCLOSURE AFFIRMATION I FURTHER AFFIRM THAT: I am aware of, and the above business will comply with, Election Law Article, §§14-101 — 14-109, Annotated Code of Maryland, which requires that every person that enters into contracts, leases, or other agreements with the State of Maryland, including its agencies or a political subdivision of the State, during a calendar year in which the person receives in the aggregate \$200,000 or more shall file with the State Board of Elections a statement disclosing contributions in excess of \$500 made during the reporting period to a candidate for elective office in any primary or general election. D. CERTAIN AFFIRMATIONS VALID I FURTHER AFFIRM THAT: To the best of my knowledge, information, and belief, each of the affirmations, certifications, or acknowledgements contained in that certain Bid/Proposal Affidavit dated \_\_\_\_\_\_, 20\_\_\_\_, and executed by me for the purpose of obtaining the contract to which this Exhibit is attached remains true and correct in all respects as if made as of the date of this Contract Affidavit and as if fully set forth herein. I DO SOLEMNLY DECLARE AND AFFIRM UNDER THE PENALTIES OF PERJURY THAT THE CONTENTS OF THIS AFFIDAVIT ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF. 

(signature of Authorized Representative and Affiant)

#### ATTACHMENT D - PRE-PROPOSAL PROPOSAL FORM

Project No. K21-0055-26O **Project Title: MDJUD Master Contract for Graphic Design Services** Pre-Proposal Conference: April 6, 2021 11:00 A.M. EST A Meeting will be held through Microsoft Teams, as below; **Microsoft Teams meeting** Join on your computer or mobile app Click here to join the meeting Or call in (audio only) +1 443-833-0155,812343465# United States, Baltimore Phone Conference ID: 812 343 465# Please e-mail this form to the Procurement Officer: sejal.lakhawala@mdcourts.gov By April 1, 2021 at 2:00 P.M. advising whether or not you plan to attend this Conference. Please indicate: Yes, the following representatives will be in attendance: 1. 2. No, we will not be in attendance. Company/Firm/Company Name Telephone Contact Name If applicable, please circle your company's status: Certified YES NO Small YES NO **MBE: Business:** 

NO

Veteran

Owned Small Business:

Veteran

Owned:

YES

YES

NO

#### ATTACHMENT E - PRICE PROPOSAL FORM

#### MDJUD MASTER CONTRACT FOR GRAPHIC DESIGN SERVICES

#### PRICE PROPOSAL FOR RFP # K21-0055-26O

- 1. Hourly rates and fees quoted shall be used as celling rates for PORFP's.
- 2. Offerors are to submit fully loaded hourly rates for all anticipated labor categories.
- 3. Offerors may add additional labor categories as necessary.

Job Categories/Fees	Base Yr	Option Yr. 1	Option Yr. 2	Option Yr. 3	Option Yr. 4
	\$	\$	\$	\$	\$
	\$	\$	\$	\$	\$
	\$	\$	\$	\$	\$
	\$	\$	\$	\$	\$
	\$	\$	\$	\$	\$
Total	\$	\$	\$	\$	\$

\*Fully loaded fixed price that includes all direct and indirect costs and profit for the Contractor to perform. Indirect costs shall include all costs that would normally be considered general and administrative costs and/or travel costs, or which in any way are allocated by the Contractor against direct labor hours as a means of calculating profit or recouping costs which cannot be directly attributable to the Contract. There is no provision for additional travel reimbursement.

(This form to be filled out by Offeror) (Offeror may use additional pages if necessary)

Submitted by Authorized Signature:
Date:
Print Name and Title:
Company Name:
Company Address:
Federal Tax Identification No.
Telephone

## \*\*DO NOT SUBMIT WITH PROPOSAL. FOR INFORMATIONAL PURPOSES ONLY\*\* ATTACHMENT F- NON-DISCLOSURE AGREEMENT

THIS NON-DISC	LOSURE	AGR	REEMENT (	"Agreeme	ent")	is made as of	this da	ay of
	by and b	etwe	en Administ	rative Of	fice o	of the Courts	("AOC")	and
	(Contractor	r"), a	corporation	with its p	rincip	al business of	ffice locate	ed at
	_ and	its	principal	office	in	Maryland	located	at
	·							

#### **RECITALS**

WHEREAS, the Contractor and AOC have entered into Contract No. K21-0055-26O (the "Contract); and

WHEREAS, in order for Contractor to perform the work required under the Contract, or in the course of that work, the Contractor, the Contractor's subcontractors, and the Contractor's and subcontractors' employees and agents (collectively the "Contractor's Personnel") may come into contact with information maintained or held by the Judicial branch of the Maryland government ("Confidential Information"), including the AOC and all courts, units and departments (collectively "the Judiciary"); and

WHEREAS, the Judiciary, in order to comply with the law, fulfill its various missions, and enhance the safety of participants in the judicial process, must ensure the confidentiality of certain information, and, to that end, must act as the sole entity with the authority to determine which information held by the Judiciary may be disclosed to persons or entities outside of the Judiciary; and

**WHEREAS**, Contractor acknowledges that Contractor's compliance with this Agreement is a condition of doing business with AOC,

#### **NOW, THEREFORE, Contractor agrees as follows:**

1. "Confidential Information" includes any and all information provided by or made available by the Judiciary to Contractor's Personnel in connection with the Contract, regardless of the form, format, or media on or in which the Confidential Information is provided and regardless of whether any such Confidential Information is marked as such or disclosed deliberately or inadvertently. Such information is Confidential Information, whether or not its contents may also be gathered from other sources or may subsequently be disseminated to the public. Confidential Information includes, by way of example only, information that the Contractor's Personnel sees, views, hears, takes notes from, copies, possesses or is otherwise provided access to and use of by the Judiciary, whether the information relates to the Contract or the Contract has placed the Contractor's Personnel in the position to receive the information. Confidential information further includes information both held by the Judiciary and derived or created from information held by the Judiciary.

- 2. Contractor's Personnel shall not, without the AOC's prior written consent, copy, disclose, publish, release, transfer, disseminate, use, or allow access for any purpose or in any form, any Confidential Information, except for the sole and exclusive purpose of performing under the Contract and except for disclosures to such Judiciary employees whose knowledge of the information is necessary to the performance of the Contract. Contractor shall limit access to the Confidential Information to Contractor's Personnel who: 1) have a demonstrable need to know such Confidential Information in order to perform Contractor's duties under the Contract and 2) have agreed with Contractor in writing to be bound by the disclosure and use limitations pertaining to the Confidential Information. The names of Contractor's Personnel are attached hereto and made a part hereof as Exhibit 1. With respect to information pertaining to the job performance, skills, or conduct of any Judiciary employee, the *only* person with the need to know such information is \_\_\_\_\_\_\_, and, except in cases of emergency involving imminent or actual bodily harm or significant property loss or damage, such information may only be disseminated to him, or, in his absence, to the State Court Administrator.
- 3. Contractor shall require each employee, agent, and subcontractor whose name appears on Exhibit 1 to sign a writing acknowledging receipt of a copy of, and agreeing to comply with the terms and conditions of, this Agreement. Subcontractors shall expressly agree to all of the terms applicable to Contractor. Accordingly, subcontractors must require their employees and agents to sign such a writing and must submit those individuals' names to the Contractor for inclusion on Exhibit 1. Upon the Procurement Officer's request, Contractor shall provide originals of all such writings to the AOC. Contractor and subcontractors shall update Exhibit 1 by adding additional names as needed and shall ensure that no employee or agent comes into contact with Confidential Information before that person has signed this Agreement. This Agreement shall not be construed to create an employment relationship between AOC and any of Contractor's or subcontractors' personnel.
- 4. If Contractor intends to disseminate any portion of the Confidential Information to non-employee agents who are assisting in Contractor's performance of the Contract or who will otherwise have a role in performing any aspect of the Contract, Contractor shall first obtain AOC Contract Manager's written consent to any such dissemination. AOC's Contract Manager may grant, deny, or condition any such consent, as it may deem appropriate in the AOC Contract Manager's sole and absolute subjective discretion.
- 5. Contractor shall hold the Confidential Information in trust and in strictest confidence, adopt or establish operating procedures and physical security measures, take all other measures necessary to protect the Confidential Information from inadvertent release or disclosure to, or theft by, unauthorized third parties, and prevent all or any portion of the Confidential Information from falling into the public domain or into the possession of persons not bound to maintain the confidentiality of the Confidential Information.
- 6. Contractor shall promptly advise the AOC Contract Manager in writing if Contractor learns of any unauthorized use, misappropriation, or disclosure of the Confidential Information by any of Contractor's Personnel or the Contractor's former Personnel. Contractor shall, at its own expense, cooperate with AOC in seeking damages and/or injunctive or other equitable relief against any such person(s).

- 7. Upon the earlier of AOC's request or termination of the Contract, Contractor shall, at its own expense, return to the AOC Contract Manager, all copies of the Confidential Information, no matter how formatted or stored, in Contractor's and/or Contractor's Personnel's care, custody, control or possession.
- 8.A breach of this Agreement by the Contractor or noncompliance by Contractor's Personnel with the terms of this Agreement shall also constitute a breach of the Contract. The termination of the Contract does not terminate Contractor's obligations under this Agreement.
- 9. Contractor acknowledges that any failure by the Contractor or Contractor's Personnel to abide by the terms of this Agreement may cause irreparable harm to the Judiciary and that monetary damages may be inadequate to compensate the Judiciary for such breach. Accordingly, the Contractor agrees that the AOC may, in addition to any other remedy available to AOC under Maryland and any applicable federal law, seek injunctive relief and/or liquidated damages of \$1,000 for each unauthorized disclosure. Contractor consents to personal jurisdiction in the Maryland State Courts and to the application of Maryland law, if AOC so elects in its sole discretion, irrespective of Maryland's conflict-of-law rules. If the Judiciary suffers any losses, damages, liabilities, expenses, or costs (including, by way of example only, attorneys' fees and disbursements) that are attributable, in whole or in part, to any failure by the Contractor or any of the Contractor's Personnel to comply with the requirements of this Agreement, the Contractor shall hold harmless and indemnify the Judiciary from and against any such losses, damages, liabilities, expenses, and/or costs.
- 10. The parties further agree that 1) Contractor's rights and obligations under this Agreement may not be assigned or delegated, by operation of law or otherwise, without AOC's prior written consent; 2) the invalidity or unenforceability of any provision of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement, which shall be construed to provide the broadest possible protection against the disclosure of Judiciary information; 3) signatures exchanged by facsimile are effective for all purposes hereunder to the same extent as original signatures; and 4) the Recitals are not merely prefatory but are an integral part hereof.

Contractor:		Administrati	ive Office of the Courts
By:	Date:	Received	by:
Name:		Date:	

## \*\*DO NOT SUBMIT WITH PROPOSAL. FOR INFORMATIONAL PURPOSES ONLY\*\* ATTACHMENT G – CONTRACTOR BACKGROUND CHECK NOTICE



# Administrative Office of the Courts Operations Division

#### Effective Immediately

Any Offeror submitting proposals to bid on Maryland Judiciary Engagements for Contractors, Third Party Resources, Temporary Employees, or Training Resources agree that each candidate will supply the following:

- 1. Full Name
- 2. Phone Number
- 3. Personal/Private e-mail that has no connection to the employer

This request will be included within all RFP's effective immediately so prospective employers understand their RFP obligation should they be successful in the sourcing process.

	Candidate Information
	(Feel free to list multiple candidates if applicable)
Name:	
Phone:	
E-Mail:	

### ATTACHMENT H - ATTACHMENT H-3: OFFEROR ACKNOWLEDGEMENT OF **PORFP**

#### **ATTACHMENT H-3**

#### OFFEROR ACKNOWLEDGEMENT OF PORFP MBE/VSBE PARTICIPATION COMMITMENT FORM

THIS COMPLETED ATTACHMENT H-3 MUST BE INCLUDED WITH THE SUBMITTAL OF THE OFFEROR'S TECHNICAL RESPONSE TO THE RFP. IF THE OFFEROR'S PROPOSAL FAILS TO SUBMIT THIS FORM WITH ITS TECHNICAL RESPONSE TO THE RFP, THE PROCUREMENT OFFICER SHALL DETERMINE THAT THE OFFEROR'S RESPONSE TO THE RFP IS NOT REASONABLY SUSCEPTIBLE OF BEING SELECTED FOR AWARD.

In conjunction with the technical response that	.t("Offeror")
	(Firm Name)
submits in response to RFP No	, I acknowledge the overall certified Minority
Business Enterprise (MBE) and/or VSBE par	rticipation goal(s) specified in the PORFP. I affirm that i
Offeror is awarded a Master Contract under the	e solicitation noted above, and Offeror responds to a PORFI
that contains an MBE and/or VSBE participation	ation commitment, Offeror commits to make a good faith
effort to achieve the MBE and/or VSBE partic	cipation goal established in the PORFP.
knowledge, information, and belief.	ry that the contents of this paper are true to the best of my
(Firm Name)	(Signature of Authorized Official)
(Printed Name)	(Title
(Address)	
(Date)	

#### \*DO NOT SUBMIT WITH PROPOSAL- FOR INFORMATIONAL PURPOSES ONLY\*

#### ATTACHMENT I - ATTACHEMENT D: MBE FORMS

#### Attachment D. Minority Business Enterprise (MBE) Forms

#### D-1A MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

#### **PART 1 - INSTRUCTIONS**

PLEASE READ BEFORE COMPLETING THIS DOCUMENT

This form includes Instructions and the MBE Utilization and Fair Solicitation Affidavit & MBE Participation Schedule which must be submitted with the bid/proposal. If the bidder/offeror fails to accurately complete and submit this Affidavit and Schedule with the bid or proposal, the Procurement Officer shall deem the bid non-responsive or shall determine that the proposal is not reasonably susceptible of being selected for award.

- Contractor shall structure its procedures for the performance of the work required in this Contract to attempt to achieve the minority business enterprise (MBE) subcontractor participation goal stated in the Invitation for Bids or Request for Proposals.
- 2. MBE Goals and Subgoals: Please review the solicitation for information regarding the Contract's MBE overall participation goals and subgoals. After satisfying the requirements for any established subgoals, the Contractor is encouraged to use a diverse group of subcontractors and suppliers from the various MBE classifications to meet the remainder of the overall MBE participation goal.
- 3. MBE means a minority business enterprise that is certified by the Maryland Department of Transportation ("MDOT"). Only MBEs certified by MDOT may be counted for purposes of achieving the MBE participation goals. In order to be counted for purposes of achieving the MBE participation goals, the MBE firm, including a MBE prime, must be MDOT-certified for the services, materials or supplies that it is committed to perform on the MBE Participation Schedule. A firm whose MBE certification application is pending may not be counted.
- 4. Please refer to the MDOT MBE Directory at https://mbe.mdot.maryland.gov/directory/ to determine if a firm is certified with the appropriate North American Industry Classification System ("NAICS") Code and the product/services description (specific product that a firm is certified to provide or specific areas of work that a firm is certified to perform). For more general information about NAICS codes, please visit <a href="https://www.census.gov/eos/www/naics/">https://www.census.gov/eos/www/naics/</a>. Only those specific products and/or services for which a firm is certified in the MDOT Directory can be used for purposes of achieving the MBE participation goals. CAUTION: If the firm's NAICS Code is in graduated status, such services/products may not be counted for purposes of achieving the MBE participation goals. A NAICS Code is in the graduated status if the term "Graduated" follows the Code in the MDOT MBE Directory.
- 5. <u>Guidelines Regarding MBE Prime Self-Performance</u>. Please note that when a certified MBE firm participates as a prime contractor on a Contract, a procurement agency may count the distinct, clearly defined portion of the work of the Contract that the certified MBE firm performs with its own workforce toward fulfilling up to, <u>but no more than</u>, fifty-percent (50%) of the overall MBE participation goal, including up to one hundred percent (100%) <u>of not more than one</u> of the MBE participation subgoals, if any, established for the Contract.

Attachment D - MBE Forms

- ✓ In order to receive credit for self-performance, an MBE prime must be certified in the appropriate NAICS code to do the work and must list its firm in the MBE Participation Schedule, including the certification category under which the MBE prime is self-performing and include information regarding the work it will self-perform.
- ✓ For the remaining portion of the overall goal and the remaining subgoals, the MBE prime must also identify on the MBE Participation Schedule the other certified MBE subcontractors used to meet those goals or request a waiver.
- ✓ These guidelines apply to the work performed by the MBE Prime that can be counted for purposes of meeting the MBE participation goals. These requirements do not affect the MBE Prime's ability to self-perform a greater portion of the work in excess of what is counted for purposes of meeting the MBE participation goals.
- ✓ Please note that the requirements to meet the MBE participation overall goal and subgoals are distinct and separate. If the contract has subgoals, regardless of MBE Prime's ability to self-perform up to 50% of the overall goal (including up to 100% of any subgoal), the MBE Prime must either commit to use other MBEs for each of any remaining subgoals or request a waiver. As set forth in Attachment 1-B Waiver Guidance, the MBE Prime's ability to self-perform certain portions of the work of the Contract will not be deemed a substitute for the good faith efforts to meet any remaining subgoal or the balance of the overall goal.
- ✓ In certain instances where the percentages allocated to MBE participation subgoals add up to more than 50% of the overall goal, the portion of self-performed work that an MBE Prime may count toward the overall goal may be limited to less than 50%. Please refer to the Governor's Office of Small Minority & Women Business Affairs' website for the MBE Prime Regulations Q&A for illustrative examples.

  http://www.goMDsmallbiz.maryland.gov/Documents/MBE\_Toolkit/MBEPrimeRegulationQA.pdf
- 6. Subject to items 1 through 5 above, when a certified MBE performs as a participant in a joint venture, a procurement agency may count a portion of the total dollar value of the Contract equal to the distinct, clearly-defined portion of the work of the Contract that the certified MBE performs with its own forces toward fulfilling the Contract goal, and not more than one of the Contract subgoals, if any.
- The work performed by a certified MBE firm, including an MBE prime, can only be counted towards the MBE participation goal(s) if the MBE firm is performing a commercially useful function on the Contract.

#### 8. Materials and Supplies: New Guidelines Regarding MBE Participation.

✓ Regular Dealer (generally identified as a wholesaler or supplier in the MDOT Directory):

Up to 60% of the costs of materials and supplies provided by a certified MBE may be counted towards the MBE participation goal(s) if such MBE is a Regular Dealer of such materials and supplies. Regular Dealer is defined as a firm that owns, operates, or maintains a store, a warehouse, or any other establishment in which the materials, supplies, articles, or equipment are of the general character described by the specifications required under the contract and are bought, kept in stock, or regularly sold or leased to the public in the usual course of business; and does not include a packager, a broker, a manufacturer's representative, or any other person that arranges or expedites transactions.

Attachment D – MBE Forms

Example for illustrative purposes of applying the 60% rule:

Overall contract value: \$2,000,000 Total value of supplies: \$100,000

Calculate Percentage of Supplies to overall contract value: \$100,000 divided by

\$2,000,000 = 5%

Apply 60% Rule - Total percentage of Supplies/Products 5% x 60% = 3%

3% would be counted towards achieving the MBE Participation Goal and Subgoal, if any, for the MBE supplier in this example.

- ✓ <u>Manufacturer</u>: A certified MBE firm's participation may be counted in full if the MBE is certified in the appropriate NAICS code(s) to provide products and services as a manufacturer.
- ✓ <u>Broker</u>: With respect to materials or supplies purchased from a certified MBE that is neither a manufacturer nor a regular dealer, a unit may apply the entire amount of fees or commissions charged for assistance in the procurement of the materials and supplies, fees, or transportation charges for the delivery of materials and supplies required on a procurement toward the MBE contract goals, provided a unit determines the fees to be reasonable and not excessive as compared with fees customarily allowed for similar services. A unit may not apply any portion of the costs of the materials and supplies toward MBE goals.
- Furnish and Install and other Services: The participation of a certified MBE supplier, wholesaler, and/or regular dealer certified in the proper NAICS code(s) to furnish and install materials necessary for successful contract completion may be counted in full. Includes the participation of other MBE service providers in the proper NAICS code(s) may be counted in full.
- <u>Dually certified firms</u>. An MBE that is certified in more than one subgroup category may only be counted toward goal fulfillment of ONE of those categories with regard to a particular contract.

Example: A woman-owned Hispanic American (dually certified) firm may be used to fulfill the women-owned OR Hispanic American subgoal, but not both on the same contract.

- 10. CAUTION: The percentage of MBE participation, computed using the percentage amounts determined for all of the MBE firms listed in PART 3, MUST meet or exceed the MBE participation goal and subgoals (if applicable) as set forth in PART 2- for this solicitation. If a bidder/offeror is unable to meet the MBE participation goal or any subgoals (if applicable), then the bidder/offeror must request a waiver in PART 2 or the bid will be deemed not responsive, or the proposal not reasonably susceptible of being selected for award. You may wish to use the attached Goal/Subgoal Worksheet to assist in calculating the percentages and confirming that your commitment meets or exceeds the applicable MBE participation goal and subgoals (if any).
- 11. If you have any questions as to whether a firm is certified to perform the specific services or provide specific products, please contact MDOT's Office of Minority Business Enterprise at 1-800-544-6056 or via email to <a href="mailto:mbc@mdot.state.md.us">mbc@mdot.state.md.us</a> sufficiently prior to the submission due date.

Attachment D - MBE Forms

### Subgoals (if applicable)

Total African American MBE Participation:	0/
Total Asian American MBE Participation:	
Total Hispanic American MBE Participation:	
Total Women-Owned MBE Participation:	
Overall Goal	
Total MRF Participation (include all categories):	0/2

### PART 2 - MBE UTILIZATION AND FAIR SOLICITATION AFFIDAVIT & MBE PARTICIPATION SCHEDULE

This MBE Utilization and Fair Solicitation Affidavit and MBE Participation Schedule must be completed in its entirety and included with the bid/proposal. If the bidder/offeror fails to accurately complete and submit this Affidavit and Schedule with the bid or proposal as required, the Procurement Officer shall deem the bid non-responsive or shall determine that the proposal is not reasonably susceptible of being selected for award.

<u>that the proposal is not reasonably susceptible of b</u>	eing selected for award.
In connection with the bid/proposal submitted in responsible affirm the following:	onse to Solicitation No
1. MBE Participation (PLEASE CHECK ONI	LY ONE)
Iacknowledge and intend to meet IN FULL both t Enterprise (MBE) participation goal ofpercent s	
percent for African Ame percent for Hispanic An percent for Asian Ameri percent for Women-own	can-owned MBE firms
Therefore, I am not seeking a waiver. I acknowledge tagreeing to meet the stated goal and subgoal(s), if any Participation Schedule and Part 4 Signature Page in or OR	, I must complete PART 3 - MBE
After making good faith outreach efforts prior to a sam unable to achieve the MBE participation goal and/whole or in part, of the overall goal and/or subgoals I requesting a partial waiver of the stated goal and/or or must complete Part 3, the MBE Participation Schedule of the goal and/or subgoal(s) if any, for which I am no considered for award. I acknowledge that by checking the stated goal and the stated subgoal(s) if any, I must be considered for award.	or subgoals. I hereby request a waiver, in acknowledge that by checking this box and the or more of the stated subgoal(s) if any, let and Part 4 Signature Page for the portion at seeking a waiver, in order to be this box and requesting a full waiver of
Attachment D – MBE Forms Page I	2-5 effective date: Novmeber 13, 202

#### **Additional MBE Documentation**

I understand that if I am notified that I am the apparent awardee or as requested by the Procurement Officer, I must submit the following documentation within 10 working days of receiving notice of the potential award or from the date of conditional award, whichever is earlier:

- (a) Good Faith Efforts Documentation to Support Waiver Request (Attachment D-1C)
- (b) Outreach Efforts Compliance Statement (Attachment D-2);
- (c) MBE Subcontractor/MBE Prime Project Participation Statement (Attachments D-3A and 3B);
- (d) Any other documentation, including additional waiver documentation if applicable, required by the Procurement Officer to ascertain bidder or offeror responsibility in connection with the certified MBE participation goal and subgoals, if any.

I understand that if I fail to return each completed document within the required time, the Procurement Officer may determine that I am not responsible and therefore not eligible for contract award. If the contract has already been awarded, the award is voidable.

#### **Information Provided to MBE firms**

In the solicitation of subcontract quotations or offers, MBE firms were provided not less than the same information and amount of time to respond as were non-MBE firms.

#### **PART 3 - MBE PARTICIPATION SCHEDULE**

SET FORTH BELOW ARE THE (I) CERTIFIED MBES I INTEND TO USE, (II) THE PERCENTAGE OF THE TOTAL CONTRACT VALUE ALLOCATED TO EACH MBE FOR THIS PROJECT AND, (III) THE ITEMS OF WORK EACH MBE WILL PROVIDE UNDER THE CONTRACT. I HAVE CONFIRMED WITH THE MDOT DATABASE THAT THE MBE FIRMS IDENTIFIED BELOW (INCLUDING ANY SELF-PERFORMING MBE PRIME FIRMS) ARE PERFORMING WORK ACTIVITIES FOR WHICH THEY ARE MDOT-CERTIFIED.

Project Description	Project/Contract Number

LIST INFORMATION FOR EACH CERTIFIED MBE FIRM YOU AGREE TO USE TO ACHIEVE THE MBE PARTICIPATION GOAL AND SUBGOALS, IF ANY. <u>MBE PRIMES</u>: PLEASE COMPLETE BOTH SECTIONS A AND B BELOW.

SECTION A: For MBE Prime C	ontractors ONLY (including	ng MBF Primes in a.	Ioint Venture)
----------------------------	----------------------------	---------------------	----------------

MBE Certification Number:	goal):% Please refer to Item #8 in Part 1- Instructions document for new MBE participation guidelines regarding als and supplies.  Itage of total Contract Value to be performed with own forces and d towards the subgoal, if any, for my MBE classification (up to of not more than one subgoal):%  Instruction of the subgoal

MDJUD MASTER CONTRACT FOR GRAPHIC DESIGN SERVICES

#### SECTION B: For all Contractors (including MBE Primes and MBE Primes in a Joint Venture)

MBE Firm Name:  MBE Certification Number:  (If dually certified, check only one box.)  African American-Owned  Hispanic American-Owned  Asian American-Owned  Women-Owned  Other MBE Classification  NAICS code:	Please refer to Item #8 in Part 1- Instructions of this document for new MBE participation guidelines regarding materials and supplies.  Supplier, wholesaler and/or regular dealer (count 60%)  Manufacturer (count 100%)  Broker (count reasonable fee/commission only)  Furnish and Install and other Services (count 100%)  Complete the applicable prompt (select only one) from prompts A-C below that applies to the type of work that the MBE firm named to the left will be performing to calculate the amount to be counted towards achieving the MBE Participation Goal and Subgoal, if any.  A. Percentage of total contract amount where the MBE firm is being used for manufacturer, furnish and install, and/or services (excluding products/services from suppliers, wholesalers, regular dealers and brokers).  B. Percentage of total contract amount for items of work where the MBE firm is being used as supplier, wholesaler, and/or regular dealer (60% Rule)). Total percentage of Supplies/Products_% X 60% = _%  C. Percentage amount of fee where the MBE firm is being used as broker (count reasonable fee/commission only)%  Description of the work to be performed:
MBE Firm Name:  MBE Certification Number:  (If dually certified, check only one box.)  African American-Owned  Hispanic American-Owned  Asian American-Owned  Women-Owned  Other MBE Classification  NAICS code:	Please refer to Item #8 in Part 1- Instructions of this document for new MBE participation guidelines regarding materials and supplies.  Supplier, wholesaler and/or regular dealer (count 60%)  Manufacturer (count 100%)  Broker (count reasonable fee/commission only)  Furnish and Install and other Services (count 100%)  Complete the applicable prompt (select only one) from prompts A-C below that applies to the type of work that the MBE Firm named to the left will be performing to calculate the amount to be counted towards achieving the MBE Participation Goal and Subgoal, if any.  A. Percentage of total contract amount where the MBE firm is being used for manufacturer, furnish and install, and/or services (excluding products/services from suppliers, wholesalers, regular dealers and brokers).  B. Percentage of total contract amount for items of work where the MBE firm is being used as supplier, wholesaler, and/or regular dealer (60% Rule)). Total percentage of Supplies/Products_% X 60% = _%  C. Percentage amount of fee where the MBE firm is being used as broker (count reasonable fee/commission only)%  Description of the work to be performed:

	<u> </u>
MBE Firm Name:	Please refer to Item #8 in Part 1- Instructions of this document for new MBE participation guidelines regarding materials and supplies.
MBE Certification Number:	□ Supplier, wholesaler and/or regular dealer (count 60%) □ Manufacturer (count 100%) □ Broker (count reasonable fee/commission only) □ Furnish and Install and other Services (count 100%)  Complete the applicable prompt (select only one) from prompts A-C below that applies to the type of work that for the MBE firm named to the left will be performing to calculate the amount to be counted towards achieving the MBE Participation Goal and Subgoal, if any.  A. Percentage of total contract amount where the MBE firm is being used for manufacturer, furnish and install, and/or services (excluding products/services from suppliers, wholesalers, regular dealers and brokers).%  B. Percentage of the total contract amount for items of work where the MBE firm is being used as supplier, wholesaler, and/or regular dealer (60% Rule). Total percentage of Supplies/Products% X 60% =%  C. Percentage amount of fee where the MBE firm is being used as broker (count reasonable fee/commission only)%  Description of the work to be performed:
MBE Firm Name:	Please refer to Item #8 in Part 1- Instructions of this document for new MBE participation guidelines regarding materials and supplies.
MBE Certification Number:	□ Supplier, wholesaler and/or regular dealer (count 60%) □ Manufacturer (count 100%) □ Broker (count reasonable fee/commission only) □ Furnish and Install and other Services (count 100%)  Complete the applicable prompt (select only one) from prompts A-C below that applies to the type of work that the MBE firm named to the left will be performing to calculate the amount to be counted towards achieving the MBE Participation Goal and Subgoal, if any.
NAICS code:	A. Percentage of total contract amount where the MBE firm is being used for manufacturer, furnish and install, and/or services (excluding products/services from suppliers, wholesalers, regular dealers and brokers)_%
	B. Percentage of total contract amount for items of work where the MBE firm is being used as supplier, wholesaler, and/or regular dealer (60% Rule)).  Total percentage of Supplies/Products_% X 60% = _%
	C. Percentage amount of fee where the MBE firm is being used as broker%
	Description of the work to be performed:

CONTINUE ON SEPARATE PAGE IF NEEDED

#### PART 4 - SIGNATURE PAGE

## To complete Affidavit committing to MBE(s) or requesting waiver, Bidder/Offeror must sign below:

I solemnly affirm under the penalties of perjury that: (i) I have reviewed the instructions for the MBE Utilization & Fair Solicitation Affidavit and MBE Schedule, and (ii) the information contained in the MBE Utilization & Fair Solicitation Affidavit and MBE Schedule is true to the best of my knowledge, information and belief.

Bidder/Offeror Name
(PLEASE PRINT OR TYPE)

Address

Printed Name and Title

City, State and Zip Code

Date

SUBMIT THIS AFFIDAVIT WITH BID/PROPOSAL

#### **D-1B WAIVER GUIDANCE**

#### GUIDANCE FOR DOCUMENTING GOOD FAITH EFFORTS TO MEET MBE PARTICIPATION GOALS

In order to show that it has made good faith efforts to meet the Minority Business Enterprise (MBE) participation goal (including any MBE subgoals) on a contract, the Offeror must either (1) meet the MBE Goal(s) and document its commitments for participation of MBE Firms, or (2) when it does not meet the MBE Goal(s), document its Good Faith Efforts to meet the goal(s).

#### I. Definitions

MBE Goal(s) - "MBE Goal(s)" refers to the MBE participation goal and MBE participation subgoal(s).

Good Faith Efforts - The "Good Faith Efforts" requirement means that when requesting a waiver, the Offeror must demonstrate that it took all necessary and reasonable steps to achieve the MBE Goal(s), which, by their scope, intensity, and appropriateness to the objective, could reasonably be expected to obtain sufficient MBE participation, even if those steps were not fully successful. Whether the Offeror that requests a waiver made adequate good faith efforts will be determined by considering the quality, quantity, and intensity of the different kinds of efforts that the Offeror has made. The efforts employed by the Offeror should be those that one could reasonably expect the Offeror to take if the Offeror were actively and aggressively trying to obtain MBE participation sufficient to meet the MBE contract goal and subgoals. Mere *pro forma* efforts are not good faith efforts to meet the MBE contract requirements. The determination concerning the sufficiency of the Offeror's good faith efforts is a judgment call; meeting quantitative formulas is not required.

Identified Firms – "Identified Firms" means a list of the MBEs identified by the procuring agency during the goal setting process and listed in the procurement as available to perform the Identified Items of Work. It also may include additional MBEs identified by the Offeror as available to perform the Identified Items of Work, such as MBEs certified or granted an expansion of services after the procurement was issued. If the procurement does not include a list of Identified Firms, this term refers to all of the MBE Firms (if State-funded) the Offeror identified as available to perform the Identified Items of Work and should include all appropriately certified firms that are reasonably identifiable.

Identified Items of Work — "Identified Items of Work" means the Proposal items identified by the procuring agency during the goal setting process and listed in the procurement as possible items of work for performance by MBE Firms. It also may include additional portions of items of work the Offeror identified for performance by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved. If the procurement does not include a list of Identified Items of Work, this term refers to all of the items of work the Offeror identified as possible items of work for performance by MBE Firms and should include all reasonably identifiable work opportunities.

**MBE Firms** – "MBE Firms" refers to firms certified by the Maryland Department of Transportation ("MDOT"). Only MDOT-certified MBE Firms can participate in the State's MBE Program.

#### II. Types of Actions Agency will Consider

The Offeror is responsible for making relevant portions of the work available to MBE subcontractors and suppliers and select those portions of the work or material needs consistent with the available MBE subcontractors and suppliers, so as to facilitate MBE participation. The following is a list of types of actions the procuring agency will consider as part of the Offeror's Good Faith Efforts when the Offeror fails to meet the MBE Goal(s). This list is not intended to be a mandatory checklist, nor is it intended to be exclusive or exhaustive. Other factors or types of efforts may be relevant in appropriate cases.

#### A. Identify Proposal Items as Work for MBE Firms

- 1. Identified Items of Work in Procurements
  - (a) Certain procurements will include a list of Proposal items identified during the goal setting process as possible work for performance by MBE Firms. If the procurement provides a list of Identified Items of Work, the Offeror shall make all reasonable efforts to solicit quotes from MBE Firms to perform that work.
  - (b) Offerors may, and are encouraged to, select additional items of work to be performed by MBE Firms to increase the likelihood that the MBE Goal(s) will be achieved.
- 2. Identified Items of Work by Offerors
  - (a) When the procurement does not include a list of Identified Items of Work or for additional Identified Items of Work, Offerors should reasonably identify sufficient items of work to be performed by MBE Firms.

(b) Where appropriate, Offerors should break out contract work items into economically feasible units to facilitate MBE participation, rather than perform these work items with their own forces. The ability or desire of a prime contractor to perform the work of a contract with its own organization does not relieve the Offeror of the responsibility to make Good Faith Efforts.

#### B. Identify MBE Firms to Solicit

- MBE Firms Identified in Procurements
  - (a) Certain procurements will include a list of the MBE Firms identified during the goal setting process as available to perform the items of work. If the procurement provides a list of Identified MBE Firms, the Offeror shall make all reasonable efforts to solicit those MBE firms.
  - (b) Offerors may, and are encouraged to, search the MBE Directory to identify additional MBEs who may be available to perform the items of work, such as MBEs certified or granted an expansion of services after the solicitation was issued.
- 2. MBE Firms Identified by Offerors
  - (a) When the procurement does not include a list of Identified MBE Firms, Offerors should reasonably identify the MBE Firms that are available to perform the Identified Items of Work.
  - (b) Any MBE Firms identified as available by the Offeror should be certified to perform the Identified Items of Work.

#### C. Solicit MBEs

- 1. Solicit all Identified Firms for all Identified Items of Work by providing written notice. The Offeror should:
  - (a) provide the written solicitation at least 10 days prior to Proposal opening to allow sufficient time for the MBE Firms to respond;
  - (b) send the written solicitation by first-class mail, facsimile, or e-mail using contact information in the MBE Directory, unless the Offeror has a valid basis for using different contact information; and
  - (c) provide adequate information about the plans, specifications, anticipated time schedule for portions of the work to be performed by the MBE, and other requirements of the contract to assist MBE Firms in responding. (This information may be provided by including hard copies in the written solicitation or by <u>electronic means</u> as described in C.3 below.)
- "All" Identified Firms includes the MBEs listed in the procurement and any MBE Firms you identify as potentially
  available to perform the Identified Items of Work, but it does not include MBE Firms who are no longer certified
  to perform the work as of the date the Offeror provides written solicitations.
- 3. "Electronic Means" includes, for example, information provided *via* a website or file transfer protocol (FTP) site containing the plans, specifications, and other requirements of the contract. If an interested MBE cannot access the information provided by electronic means, the Offeror must make the information available in a manner that is accessible to the interested MBE.
- 4. Follow up on initial written solicitations by contacting MBEs to determine if they are interested. The follow up contact may be made:
  - (a) by telephone using the contact information in the MBE Directory, unless the Offeror has a valid basis for using different contact information; or
  - (b) in writing via a method that differs from the method used for the initial written solicitation.
- 5. In addition to the written solicitation set forth in C.1 and the follow up required in C.4, use all other reasonable and available means to solicit the interest of MBE Firms certified to perform the work of the contract. Examples of other means include:
  - (a) attending any pre-Proposal meetings at which MBE Firms could be informed of contracting and subcontracting opportunities; and
  - (b) if recommended by the procurement, advertising with or effectively using the services of at least two minority focused entities or media, including trade associations, minority/women community organizations, minority/women contractors' groups, and local, state, and federal minority/women business assistance offices listed on the MDOT Office of Minority Business Enterprise website.

#### D. Negotiate with Interested MBE Firms

Offerors must negotiate in good faith with interested MBE Firms.

- 1. Evidence of negotiation includes, without limitation, the following:
  - (a) the names, addresses, and telephone numbers of MBE Firms that were considered;
  - (b) a description of the information provided regarding the plans and specifications for the work selected for subcontracting and the means used to provide that information; and
  - (c) evidence as to why additional agreements could not be reached for MBE Firms to perform the work.
- The Offeror using good business judgment would consider a number of factors in negotiating with subcontractors, including MBE subcontractors, and would take a firm's price and capabilities as well as contract goals into consideration.
- 3. The fact that there may be some additional costs involved in finding and using MBE Firms is not in itself sufficient reason for the Offeror's failure to meet the contract MBE goal(s), as long as such costs are reasonable. Factors to take into consideration when determining whether an MBE Firm's quote is excessive or unreasonable include, without limitation, the following:
  - (a) dollar difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the Offeror;
  - (b) percentage difference between the MBE subcontractor's quote and the average of the other subcontractors' quotes received by the Offeror;
  - (c) percentage that the MBE subcontractor's quote represents of the overall contract amount;
  - (d) number of MBE firms that the Offeror solicited for that portion of the work;
  - (e) whether the work described in the MBE and Non-MBE subcontractor quotes (or portions thereof) submitted for review is the same or comparable; and
  - (f) number of quotes received by the Offeror for that portion of the work.
- The above factors are not intended to be mandatory, exclusive, or exhaustive, and other evidence of an excessive or unreasonable price may be relevant.
- The Offeror may not use its price for self-performing work as a basis for rejecting an MBE Firm's quote as excessive or unreasonable.
- 6. The "average of the other subcontractors' quotes received" by the Offeror refers to the average of the quotes received from all subcontractors. Offeror should attempt to receive quotes from at least three subcontractors, including one quote from an MBE and one quote from a Non-MBE.
- 7. The Offeror shall not reject an MBE Firm as unqualified without sound reasons based on a thorough investigation of the firm's capabilities. For each certified MBE that is rejected as unqualified or that placed a subcontract quotation or offer that the Offeror concludes is not acceptable, the Offeror must provide a written detailed statement listing the reasons for this conclusion. The Offeror also must document the steps taken to verify the capabilities of the MBE and Non-MBE Firms quoting similar work.
  - (a) The factors to take into consideration when assessing the capabilities of an MBE Firm, include, but are not limited to the following: financial capability, physical capacity to perform, available personnel and equipment, existing workload, experience performing the type of work, conduct and performance in previous contracts, and ability to meet reasonable contract requirements.
  - (b) The MBE Firm's standing within its industry, membership in specific groups, organizations, or associations and political or social affiliations (for example union vs. non-union employee status) are not legitimate causes for the rejection or non-solicitation of Proposals in the efforts to meet the project goal.

#### E. Assisting Interested MBE Firms

When appropriate under the circumstances, the decision-maker will consider whether the Offeror Offeror made reasonable efforts to assist interested MBR Firms in obtaining:

- 1. The bonding, lines of credit, or insurance required by the procuring agency or the Offeror; and
- 2. Necessary equipment, supplies, materials, or related assistance or services.

#### III. Other Considerations

In making a determination of Good Faith Efforts the decision-maker may consider engineering estimates, catalogue prices, general market availability and availability of certified MBE Firms in the area in which the work is to be performed, other Proposals or offers and subcontract Proposals or offers substantiating significant variances between certified MBE and Non-MBE costs of participation, and their impact on the overall cost of the contract to the State and any other relevant factors.

The decision-maker may take into account whether the Offeror decided to self-perform subcontract work with its own forces, especially where the self-performed work is Identified Items of Work in the procurement. The decision-maker also may take into account the performance of other Offerors in meeting the contract. For example, when the apparent successful Offeror fails to meet the contract goal, but others meet it, this reasonably raises the question of whether, with additional reasonable efforts, the apparent successful Offeror could have met the goal. If the apparent successful Offeror fails to meet the goal, but meets or exceeds the average MBE participation obtained by other Offerors, this, when viewed in conjunction with other factors, could be evidence of the apparent successful Offeror having made Good Faith Efforts.

#### IV. Documenting Good Faith Efforts

At a minimum, the Offeror seeking a waiver of the MBE Goal(s) or a portion thereof must provide written documentation of its Good Faith Efforts, within 10 Business Days after receiving notice that it is the apparent awardee. The written documentation shall include the following:

#### A. Items of Work (Complete Good Faith Efforts Documentation Attachment D-1C, Part 1)

A detailed statement of the efforts made to select portions of the work proposed to be performed by certified MBE Firms in order to increase the likelihood of achieving the stated MBE Goal(s).

#### B. Outreach/Solicitation/Negotiation

- The record of the Offeror's compliance with the outreach efforts (Complete Outreach Efforts Compliance Statement - D-2).
- 2. A detailed statement of the efforts made to contact and negotiate with MBE Firms including:
  - (a) the names, addresses, and telephone numbers of the MBE Firms who were contacted, with the dates and manner of contacts (letter, fax, e-mail, telephone, etc.) (Complete Good Faith Efforts Attachment D-1C- Part 2, and submit letters, fax cover sheets, e-mails, etc. documenting solicitations); and
  - (b) a description of the information provided to MBE Firms regarding the plans, specifications, and anticipated time schedule for portions of the work to be performed and the means used to provide that information.

#### C. Rejected MBE Firms (Complete Good Faith Efforts Attachment D-1C, Part 3)

- For each MBE Firm that the Offeror concludes is not acceptable or qualified, a detailed statement of the reasons
  for the Offeror's conclusion, including the steps taken to verify the capabilities of the MBE and Non-MBE Firms
  quoting similar work.
- 2. For each certified MBE Firm that the Offeror concludes has provided an excessive or unreasonable price, a detailed statement of the reasons for the Offeror's conclusion, including the quotes received from all MBE and Non-MBE firms proposing on the same or comparable work. (Include copies of all quotes received.)
- 3. A list of MBE Firms contacted but found to be unavailable. This list should be accompanied by an MBE Unavailability Certificate (see **D-1B Exhibit A** to this Part 1) signed by the MBE contractor or a statement from the Offeror that the MBE contractor refused to sign the MBE Unavailability Certificate.

#### D. Other Documentation

- Submit any other documentation requested by the Procurement Officer to ascertain the Offeror's Good Faith
  Efforts
- Submit any other documentation the Offeror believes will help the Procurement Officer ascertain its Good Faith
  Efforts

	D-1B - Exhibit A	t A ability Certificate	
1. It is hereby certified that the firm of			
	(Name of M	Minority firm)	
located at(Number)	(Street)		
(City)	(State)	(Zip)	
was offered an opportunity to bid on Solicitation No.			
in County by	one of Drive Co	ontractor's Firm)	
\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\			
2. (Minority Firm), is Proposal for this project for the following reason(s):	either unavailab	able for the work/service or unable to prepare a	
**************************************	**************************************	**************************************	
(MDOT Certification #)	(Telephone #)	<i>‡</i> )	
************	*****	*********	
3. To be completed by the prime contractor if Section	n 2 of this form i	is not completed by the minority firm.	
To the best of my knowledge and belief, said Certific work/service for this project, is unable to prepare a P not completed the above portion of this submittal.			has
(Signature of Prime Contractor)	(Title)	(Date)	

(Page 63)

effective date: May 7, 2019

#### D-1C GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST

PAGE\_ OF \_\_\_

Prime Contractor:	Project Description:	PROJECT/CONTRACT
Offeror Company Name, Street Address, Phone		Solicitation #:

Parts 1, 2, and 3 must be included with this certificate along with all documents supporting your waiver request.

I affirm that I have reviewed **Attachment D-1B**, Waiver Guidance. I further affirm under penalties of perjury that the contents of Parts 1, 2, and 3 of this **Attachment D-1C** Good Faith Efforts Documentation Form are true to the best of my knowledge, information, and belief.

Company:
Company Name (please print or type)
By:
Signature of Authorized Representative
Printed Name:
Printed Name
Title:
Title
Date:
Date
Address:
Company Address

MDJUD MASTER CONTRACT FOR GRAPHIC DESIGN SERVICES

(Page 64)

effective date: May 7, 2019

## GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST PART 1 – IDENTIFIED ITEMS OF WORK OFFEROR MADE AVAILABLE TO MBE FIRMS

PAGE\_ OF \_\_\_

Prime Contractor:	Project Description:	PROJECT/CONTRACT
Offeror Company Name, Street Address, Phone		Solicitation #:

Identify those items of work that the Offeror made available to MBE Firms. This includes, where appropriate, those items the Offeror identified and determined to subdivide into economically feasible units to facilitate the MBE participation. For each item listed, show the anticipated percentage of the total contract amount. It is the Offeror's responsibility to demonstrate that sufficient work to meet the goal was made available to MBE Firms, and the total percentage of the items of work identified for MBE participation equals or exceeds the percentage MBE goal set for the procurement. Note: If the procurement includes a list of Proposal items identified during the goal setting process as possible items of work for performance by MBE Firms, the Offeror should make all of those items of work available to MBE Firms or explain why that item was not made available. If the Offeror selects additional items of work to make available to MBE Firms, those additional items should also be included below.

Identified Items of Work	Was this work listed in the procurement?	Does Offeror normally self- perform this work?	Was this work made available to MBE Firms? If no, explain why not.
	□ Yes □ No	□ Yes □ No	□ Yes □ No
	□ Yes □ No	□ Yes □ No	□ Yes □ No
	□ Yes □ No	□ Yes □ No	□ Yes □ No
	□ Yes □ No	□ Yes □ No	□ Yes □ No
	□ Yes □ No	□ Yes □ No	□ Yes □ No
	□ Yes □ No	□ Yes □ No	□ Yes □ No
	□ Yes □ No	□ Yes □ No	□ Yes □ No

Please	check if	Additional	Sheets	are	attach	ed.
--------	----------	------------	--------	-----	--------	-----

## GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST PART 2 – IDENTIFIED MBE FIRMS AND RECORD OF SOLICITATIONS

PAGE\_ OF \_\_\_

Prime Contractor:	Project Description:	PROJECT/CONTRACT
Offeror Company Name, Street Address, Phone		Solicitation #:

Identify the MBE Firms solicited to provide quotes for the Identified Items of Work made available for MBE participation. Include the name of the MBE Firm solicited, items of work for which quotes were solicited, date and manner of initial and follow-up solicitations, whether the MBE provided a quote, and whether the MBE is being used to meet the MBE participation goal. MBE Firms used to meet the participation goal must be included on the MBE Participation Schedule. Note: If the procurement includes a list of the MBE Firms identified during the goal setting process as potentially available to perform the items of work, the Offeror should solicit all of those MBE Firms or explain why a specific MBE was not solicited. If the Offeror identifies additional MBE Firms who may be available to perform Identified Items of Work, those additional MBE Firms should also be included below. Copies of all written solicitations and documentation of follow-up calls to MBE Firms must be attached to this form. This list should be accompanied by a Minority Contractor Unavailability Certificate signed by the MBE contractor or a statement from the Offeror that the MBE contractor refused to sign the Minority Contractor Unavailability Certificate (Attachment D-1B - Exhibit A). If the Offeror used a Non-MBE or is self-performing the identified items of work, Part 4 must be completed.

Name of Identified MBE Firm & MBE Classification Firm Name: MBE Classification (Check only if requesting waiver of MBE subgoal.)	Describe Item of Work Solicited	Initial Solicitation Date & Method Date:  □ Mail □ Facsimile □ E-mail	Follow-up Solicitation Date & Method Date:  □ Phone □ Mail □ Facsimile □ E-mail	Calls Time of Call:	Quote Rec'd □ Yes □ No	Quote Used Yes	Reason Quote Rejected  Used Other MBE Used Non- MBE Self-
African American-Owned Hispanic American-Owned Asian American-Owned Women-Owned Other MBE Classification		Date:	Date:	Time of Call:	□ Yes	□ Yes	performing  Used Other
MBE Classification (Check only if requesting waiver of MBE subgoal.)  African American-Owned  Hispanic American-Owned  Asian American-Owned  Women-Owned  Other MBE Classification		□ Mail □ Facsimile □ E-mail	□ Phone □ Mail □ Facsimile □ E-mail	Spoke with:	□ No	□ No	MBE  Used Non- MBE  Self- performing

Dlagge	abook	if Ad	ditional	Chanta	are atta	ahad
 Flease	CHECK	II Au	шионаг	SHEELS	are atta	ched

MDJUD MASTER CONTRACT FOR GRAPHIC DESIGN SERVICES

#### GOOD FAITH EFFORTS DOCUMENTATION TO SUPPORT WAIVER REQUEST PART 3 – ADDITIONAL INFORMATION REGARDING REJECTED MBE QUOTES

PAGE OF

Prime Contractor:	Project Description:	PROJECT/CONTRACT NUMBER:
Offeror Company Name, Street Address, Phone		Solicitation #:
is form must be completed if Part 1 is self-performing the Identified Ite f-performed or performed by a Nor	ms of Work. Provide the Iden	tified Items Work, indicate wheth

ing a Non-MBE e work will be lude the names of all MBE and Non-MBE Firms that provided a quote and the amount of each quote.

Describe Identified Items of Work Not Being Performed by MBE (Include spec/ section number from Proposal)	Self-performing or Using Non-MBE (Provide name)	Amount of Non-MBE Quote	Name of Other Firms who Provided Quotes & Whether MBE or Non- MBE	Amount Quoted	Indicate Reason Why MBE Quote Rejected & Briefly Explain
	□ Self-performing □ Using Non-MBE	S	□ MBE □ Non-MBE	S	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	s	□ MBE □ Non-MBE	s	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	s	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	\$	□ MBE □ Non-MBE	s	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	s	□ MBE □ Non-MBE	s	□ Price □ Capabilities □ Other
	□ Self-performing □ Using Non-MBE	s	□ MBE □ Non-MBE	s	□ Price □ Capabilities □ Other

Please	check if	Additional	Sheets	are	attached.
--------	----------	------------	--------	-----	-----------

effective date: May 7, 2019

#### D- 2 OUTREACH EFFORTS COMPLIANCE STATEMENT

Complete and submit this form within 10 Business Days of notification of apparent award or actual award, whichever is

	onjuno wing:	etion with the Proposal submitted in response to Solicitation No, I state the
1.	Of	feror identified subcontracting opportunities in these specific work categories:
2.		tached to this form are copies of written solicitations (with Proposal instructions) used to solicit certified MBE ms for these subcontract opportunities.
3.	Of	feror made the following attempts to personally contact the solicited MDOT-certified MBE firms:
4.	PI	ease Check One:
7.		This project does not involve bonding requirements.
		Offeror assisted MDOT-certified MBE firms to fulfill or seek waiver of bonding requirements. (DESCRIBE EFFORTS):
5.	Pl	ease Check One:
		Offeror did attend the pre-Proposal conference.
		No pre -Proposal meeting/conference was held.
		Offeror did not attend the pre-Proposal conference.

PLEASE PRINT OR TYPE
Company:
Company Name (please print or type)
By:
Signature of Authorized Representative
Printed Name:
Printed Name
Title:
Title
Date:
Date
Address:
Company Address

### D-3A CERTIFED MBE SUBCONTRACTOR PARTICIPATION CERTIFICATION

#### **INSTRUCTIONS:**

**PRIME CONTRACTOR:** After completing SECTIONS A, B, and D, provide this form to *each* certified Minority Business Enterprise subcontractor (MBE) listed on the MBE Participation Schedule (Attachment D-1A) allowing sufficient time for the MBE to respond within the required timeframe.

**CERTIFIED MBE SUBCONTRACTOR:** Complete SECTION C to acknowledge and certify the information in SECTION A. Return the completed form directly to the Procurement Officer identified in SECTION D within 10 days after notice from the Prime Contractor of the State's intent to award the Contract. Provide a copy to the Prime Contractor.

IF THIS FORM IS NOT RETURNED WITHIN THE REQUIRED TIME, THE PROCUREMENT OFFICER MAY DETERMINE THAT THE PRIME CONTRACTOR IS NOT RESPONSIBLE AND THEREFORE NOT ELIGIBLE FOR CONTRACT AWARD.

SECTION A					
Provided that (Prime	Contractor)		is a	warded the State contract	
in conjunction with S	olicitation Number		, (Prime Contractor)		
		intends to enter into a sub-	contract with (Certified	MBE Subcontractor)	
		with MDOT Certification	n Number	committing to	
participation by (Cert	tified MBE Subcontracto	r)		_of at least	
\$	which equals	% of the Total Contrac	et Value for the following	ng products/services:	
NAICS CODE	LINE ITEMS OR	ECIFICATION NUMBER, WORK CATEGORIES PPLICABLE)		SPECIFIC PRODUCTS R SERVICES	
provided herein, the I subcontract agreemer perjury that: (i) the in of its knowledge, info State Finance and Pro	Procurement Officer may nts and quotes. The Contr offormation provided in the promation and belief, and occurement Article §14-30	ractor and certified MBE	nation, including, without a cach solemnly affirms tractor Participation Country the State Minority of Maryland which pro	out limitation, copies of the under the penalties of ertification is true to the best Business Enterprise law, evides that, except as	
(1) fail to reques	t, receive, or otherwise o	btain authorization from t	he MBE to identify the	MBE in its Bid/Proposal;	
(2) fail to notify	the MBE before execution	on of the Contract of its in	clusion of the Bid/Prop	oosal;	
(3) fail to use the	fail to use the MBE in the performance of the Contract; or				
(4) pay the MBE	solely for the use of its	name in the Bid/Proposal.			
Attachment D – MBE	Forms	Page D-22		effective date: May 7, 20	

### D-3B MBE PRIME PROJECT PARTICIPATION CERTIFICATION

Please complete and submit this form to attest to each specific item of work that your MBE firm has listed on the MBE Participation Schedule (Attachment D-1A) for purposes of meeting the MBE participation goals. This form must be submitted within 10 Business Days of notification of apparent award. If the Offeror fails to return this affidavit within the required time, the Procurement Officer may determine that Proposal is not susceptible of being selected for Contract award.

Provided that		ntractor's Name) with Cer	
	is awarded the State contract in conjunc	ction with Solicitation No.	
	, such MBE Prime Contractor intends to		
Swh	ich equals to% of the Total Contract Amo	ount for performing the fo	llowing goods
ervices for the C	ontract:		
NAICS CODE	WORK ITEM, SPECIFICATION NUMBER, LINE ITEMS OR WORK CATEGORIES (IF APPLICABLE) For Construction Projects, General Conditions must be listed separately	DESCRIPTION OF SPECIFIC PRODUCTS AND/OR SERVICES	VALUE OF THE WORK
MBE Prime Con	tractor		
Company Name	(please print or type)	_	
FEIN:			
Federal Identific	ration Number		
Company Addre	ss:		
Phone:		_	
Printed Name:			
Title:			
By:			
Signature of Aut	horized Representative	_	
Date:			

## D-4A Minority Business Enterprise Participation Prime Contractor Paid/Unpaid Invoice Report

		Prime Contractor Pa	id/Unpa	id Invoice Report		
Repor	t #:		Contract #:			
Reporti	ng Period (Month/Year):		Contrac	ting Unit:		
			Contract Amount:			
		lue to the MBE Liaison by	MBE Subcontract Amt:			
		g the month the services	Project Begin Date:			
	rovided. Please number reports i	п соднатео		End Date:		
Note. 1	rease number reports i	n sequence	Service	s Provided:		
Prime (	Contractor:		1	Contact Person:		
Address				contact i cison.		
City:	5.		1 9	state:		ZIP:
Phone:		FAX:		E-mail:		ZII .
	ubcontractor Name:	11111		Contact Person:		
Phone:	docomactor rume.	FAX:		E-mail:		
	tractor Services Provided			, 11M11.		
		E subcontractor named	List do	tes and amounts of any o	utstanding i	nvoice:
	during this reporting pe		List da	ics and amounts of any o	outstanding i	nvoices.
	Invoice #	Amount		Invoice #	A	mount
1.			1.			
2.			2.			
3.			3.			
4.			4.			
Total	Dollars Paid: \$		Total	Dollars Unpaid: \$		
form par	ms. Information regation goals mus	subcontractor is used fo arding payments that the t be reported separately i d or electronic) of this preferred):	n Attacl	rime will use for pur ament D-4B.	poses of n	neeting th
Contra	act Monitor Name		Co	ontracting Unit		
Addre	SS		Ci	ty, State Zip		
Email			Ph	one Number		
Signat	ture (Required)			nte		

## D-4B Minority Business Enterprise Participation MBE Prime Contractor Report

MBE Prime Contractor:	Contract #:		
Certification Number:	Contracting Unit:		
Report #:	Contract Amount:		
Reporting Period (Month/Year):	Total Value of the Work to the Self-Performed for purposes		
MBE Prime Contractor: Report is due to the MBE	of Meeting the MBE participation goal/subgoals:		
Liaison by the 10th of the month following the month the	Special Switch Special		
services were provided.	Project Projector		
Note: Please number reports in sequence	Project Begin Date:		
	Project End Date:		
Contact Person:			
Address:			

Invoice Number	Value of the Work	NAICS Code	Description of Specific Products and/or Services

FAX:

State:

E-mail:

ZIP:

City:

Phone:

Return one copy (hard or electronic) of this form to the following addresses (electronic copy with signature and date is preferred):

Contract Monitor Name	Contracting Unit
Address	City, State Zip
Email	Phone Number
Signature (Required)	Date

#### \*DO NOT SUBMIT WITH PROPOSAL- FOR INFORMATIONAL PURPOSES ONLY\* ATTACHMENT J - ATTACHMENT E-VSBE FORMS

#### Attachment E. Veteran-Owned Small Business Enterprise (VSBE) Forms E-1A VSBE Utilization Affidavit and Prime/Subcontractor Participation Schedule (submit with Bid/Proposal) This document MUST BE included with the Proposal. If the Offeror fails to complete and submit this form with the Proposal, the procurement officer may determine that the Proposal is not reasonably susceptible of being selected for award. In conjunction with the Proposal submitted in response to Solicitation No.\_ the following: 1. I acknowledge and intend to meet the overall verified VSBE participation goal of\_\_\_\_\_%. Therefore, I will not be seeking a waiver. OR I conclude that I am unable to achieve the VSBE participation goal. I hereby request a waiver, in whole or in part, of the overall goal. Within 10 Business Days of receiving notice that our firm is the apparent awardee, I will submit all required waiver documentation. If this request is for a partial waiver, I have identified the portion of the I understand that if I am notified that I am the apparent awardee, I must submit the following additional documentation within 10 days of receiving notice of the apparent award or from the date of conditional award, whichever is earlier. (a) Subcontractor Project Participation Statement (Attachment E-2); and Any other documentation, including waiver documentation, if applicable, required by the Procurement Officer to ascertain Offeror responsibility in connection with the VSBE participation goal. I understand that if I fail to return each completed document within the required time, the

contract award. If the contract has already been awarded, the award is voidable. In the solicitation of subcontract quotations or offers, VSBE subcontractors were provided not 3

Procurement Officer may determine that I am not responsible and therefore not eligible for

less than the same information and amount of time to respond as were non-VSBE subcontractors.

Set forth below are the (i) verified VSBEs I intend to use and (ii) the percentage of the total 4. contract amount allocated to each VSBE for this project. I hereby affirm that the VSBE firms are only providing those goods and services for which they are verified.

#### E-1 VSBE Subcontractor Participation Schedule

	Prime Contractor:	Project Description:	PROJECT/CONTRACT NUMBER:
--	-------------------	----------------------	-----------------------------

Attachment E - VSBE Forms

Page E-1

effective date: April 17, 2018

List Information for Each Verified VSBE Prime Contractor or Subcontractor On This Project

Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	
Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	
Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	
Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	
Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	
Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	
Name of Veteran-Owned Firm:	DUNS Number:
	Description of work to be performed:
Percentage of Total Contract:	

Continue on a separate page, if needed.

	SUMMARY	
TOTAL VSBE Participation:		%
I solemnly affirm under the penalties of perj my knowledge, information, and belief.	ury that the contents of t	his Affidavit are true to the best of
PLEASE PRINT OR TYPE		
Company:		
Company Name (please print or ty	rpe)	
Printed Name:		
Printed Name		
Title:		
Title		
Address:		
Company Address		
By:		
Signature of Authorized Represente	ative	
Date:		
Attachment E – VSBE Forms	Page E-2	effective date: April 17, 2018

VSBE Subcontrac	E-1B tor Unavailability Cer	tificate
1. It is hereby certified that the firm of		
	(Name of Veteran-	-owned firm)
located at(Number)	(Street)	
(0:4)		(7: )
(City)	(State)	(Zip)
was offered an opportunity to bid on Solicitatio		
in County by	Hamila Marketinia narah	
***********		
2. (Veteran-owned Firm), is of a Proposal for this project for the following reasons.	either unavailable for th son(s):	e work/service or unable to prepare
************	********	**********
(Signature of Veteran-owned firm's VSBE Representative)	(Title)	(Date)
(USDVA#)	(Telephone #)	
(USDVA #) ************************************	28	********
	*******	
**************************************	******************* or if Section 2 of this for eteran-Owned Small Bot, is unable to prepare a	orm is not completed by the veteran- usiness Enterprise is either Proposal, or did not respond to a
**************************************	******************* or if Section 2 of this for eteran-Owned Small Bot, is unable to prepare a	orm is not completed by the veteran- usiness Enterprise is either Proposal, or did not respond to a

### E-2

VSBE Subcontractor Participation Statement Please complete and submit one form for each verified VSBE listed on E-1 within 10 Business Days of notification of apparent award. (prime contractor) has entered into a contract with (subcontractor) to provide services in connection with the Solicitation described below. Prime Contractor (Firm Name, Address, Phone): Project Description: <<pre><<pre>projectDescription>> Project Number: << Solicitation Number>> Total Contract Amount: \$ **DUNS Number:** Name of Veteran-Owned Firm: FEIN: Address: Work to Be Performed: Percentage of Total Contract Amount: Total Subcontract Amount: \$

The undersigned Prime Contractor and Subcontractor hereby certify and agree that they have fully complied with the State Veteran-Owned Small Business Enterprise law, State Finance and Procurement Article, Title 14, Subtitle 6, Annotated Code of Maryland.

Prime Contractor	Subcontractor		
Printed Name:	Printed Name:		
Printed Name	Printed Name		
Title:	Title:		
Printed Title	Title		
By:	By:		
Signature of Authorized Representative	Signature of Authorized Representative		
Date:	Date:		
Date	Date		

#### E-3 Veterans Small Business Enterprise (VSBE) Participation VSBE Prime Contractor Paid/Unpaid Invoice Report

Report #:	Contract #: < <solicitationnumber>&gt;</solicitationnumber>	
Reporting Period (Month/Year):	Contracting Unit: < <issuingagencyname>&gt;</issuingagencyname>	
	Contract Amount:	
Prime Contractor: Report is due to the Contract Monitor	VSBE Subcontract Amt:	
by the 10th of the month following the month the services	Project Begin Date:	
were provided.	Project End Date:	
Note: Please number reports in sequence	Services Provided:	
Prime Contractor:	Contact Person:	
Address:	<u> </u>	

City:				ite:	ZIP:
Phone:		FAX:		E-mail:	
VSBE Subcontractor Name:		Contact Person:			
Phone:		FAX:		E-mail:	
Subcontra	actor Services Provide	d:			
	payments made to VSI uring this reporting po	BE subcontractor named eriod:	List date	s and amounts of any out	tstanding invoices:
			List date	s and amounts of any out  Invoice #	standing invoices:  Amount
	iring this reporting p	eriod:	List date	•	
above du	iring this reporting p	eriod:		•	
above du	iring this reporting p	eriod:	1.	•	

- If more than one VSBE subcontractor is used for this contract, you must use separate **Attachment E-3** forms.
- Return one copy (hard or electronic) of this form to the following addresses (electronic copy with signature and date is preferred):

Total Dollars Unpaid: \$

< <contractmonitorname>&gt;</contractmonitorname>	< <issuingagencyname>&gt;</issuingagencyname>
Contract Monitor	Contracting Unit
< <contractmanageraddress>&gt;</contractmanageraddress>	
Address	City, State Zip
< <contractmanageremail>&gt;</contractmanageremail>	< <contractmanagerphonenumber>&gt;</contractmanagerphonenumber>
Email	Phone Number
Contractor Signature (Required)	Date

Total Dollars Paid: \$

## E-4 Veterans Small Business Enterprise (VSBE) Participation VSBE Subcontractor Paid/Unpaid Invoice Report

Report #:	Contract #: < <solicitationnumber>&gt;</solicitationnumber>
Reporting Period (Month/Year):	Contracting Unit: < <issuingagencyname>&gt;</issuingagencyname>
Report is due by the 10th of the month following the	VSBE Subcontract Amt:
month the services were performed.	Project Begin Date:
950	Project End Date:
	Services Provided:

VSBE Subcontractor Name:					
Department of Veterans Affairs Certification #:					
Contact	Person:				
Address	:				
City:				State:	ZIP:
Phone:	Phone: FAX:		E-mail:		
Subcon	tractor Services Provide	ed:			
List all payments received from Prime Contractor during reporting period indicated above.  List dates and amounts of any unpaid invoices over 30 days old.			d invoices over 30		
	Invoice Amount	Date		Invoice Amount	Date
1.			1.		
2.			2.		
3.			3.		
4.			4.		
Total Dollars Paid: \$ Total Dollars Unpaid: \$					
Prime Contractor: Contract Person:					

### Return one copy (hard or electronic) of this form to the following addresses (electronic copy with signature and date is preferred):

< <contractmonitorname>&gt;</contractmonitorname>	< <issuingagencyname>&gt;</issuingagencyname>
Contract Monitor	Contracting Unit
< <contractmanageraddress>&gt;</contractmanageraddress>	
Address	City, State Zip
< <contractmanageremail>&gt;</contractmanageremail>	< <contractmanagerphonenumber>&gt;</contractmanagerphonenumber>
Email	Phone Number
Subcontractor Signature (Required)	Date

## \*DO NOT SUBMIT WITH PROPOSAL- FOR INFORMATIONAL PURPOSES ONLY\* ATTACHMENT K -PORFP SAMPLE

# Purchase Order Request for Proposals (PORFP) Judiciary Administrative Offices of the Courts MDJUD Master Contract for Graphic Design Services Master Contract Number K21-0055-260

#### Master Contractor Instructions:

- 1. Master Contractors if submitting a response, shall do so no later than the due date and time listed on the PORFP below.
- 2. A quarantee that any operating software provided with the hardware is virus free.
- 3. Master Contractors shall include with a response a letter of authorization (LOA) indicating that the Master Contractor is authorized by the Manufacturer or Distributor to provide the MJUD hardware and/or services as of the date of the response
- 4. Master Contractors shall include a screenshot of the MSRP for each item requested in the PORFRP below.
- 5. If a Master Contractor does not intend to respond, the Master Contractor shall email the Procurement Officer no later than the due date and time listed on the PORFP indicating that a response will not be submitted. Please include in the email the reason why a response will not be submitted.
- 6. Master Contractors are specifically directed NOT to contact any Judiciary personnel or its contracted consultants for meetings, conferences, or discussions that are specifically related to this PORFP at any time prior to any award. Unauthorized contact with any Judiciary personnel or the Judiciary's contracted consultants may be cause for rejection of the Master Contractor's proposal.

### **Purchase Order Request for Proposals (PORFP) Judiciary Administrative Offices of the Courts MDJUD Master Contract for Graphic Design Services Master Contract Number K21-0055-260**

Section 1 -General Information				
PORFP Number:				
PORFP Type:	Time & Material			
Business Reason / Project	Provide all labor, materials, insurance, supervision, etc. required to design architectural plans for			
Minority Business Enterprise	(MBE) Goal		0 %	
TORFP Issue Date:		PROPOSAL DUE DATE and TIME:		
BIDS Submitted To	Procurement Specialist Maryland Judiciary, Administrative Office of the Court Department of Procurement, Contract & Grant Administration 187 Harry S. Truman Parkway Annapolis, MD 21401			
Place of Performance:				
Walkthrough:	Mandatory Walkthrough:			
Special Instructions:	<ul> <li>All design work shall be coordinated with the AOC Project Manager during the work initiation meeting</li> <li>The completed design will be subject to review and approval of the AOC Project Manager</li> </ul>			
Security Requirements (if applicable):	• N/A			
Quote Instructions:	Pricing to be provided in two major categories: Time and Materials			
Tours Salar and Transaction				
Invoicing Instructions:  Section 2 -Ac	ency Point of Conta	act (POC) Information		
Agency / Division Name:		,		
POC Name:		POC Phon Number:	e	
POC Email Address:		•		
POC Mailing Address: (If different than invoicing address)				

Section 3 -Project Site POC Information / Project Address				
Project POC Name:		POC Phone Number:		
POC Email Address:				
Project Address:				
Section 4 – Scope of Work				

#### **Section 5 - Evaluation Criteria**

#### **Evaluation Criteria**

- 1. Response to PORFP Requirements (solutions proposed)
- 2. Price

#### **Basis for Award Recommendation**

The Judiciary will recommend award to the Master Contractor whose proposal is determined to be the most advantageous to the Judiciary, considering price and the evaluation factors set forth in the PORFP.

"We look forward to your participation"